

## Impact Fee Nexus Study

Written proposals were due by 2:00 PM, October 20, 2022. Three (3) timely proposals were received.

	Submitted By	Projects	Staffing/Experience	Timeframe	Hourly Rates	Bid	Comments
1	DTA 2250 Hyde Street, 5 <sup>th</sup> Floor San Francisco, CA 94109 T: 800-969-4382 F: 949-480-0034 David Taussig, President/CEO David@FinanceDTA.com https://www.financedta.com/	<ul> <li>Prepared 500 fee justification studies to date</li> <li>Involved information of over 2,000 public finance districts</li> <li>Prop 218 and AB 1600-compliant impact fee studies</li> </ul>	<ul> <li>David Taussig, President, Principal-in- Charge, 45 years</li> <li>Kuda Wekwete, Managing Director, 17 years</li> <li>Steve Runk, PE, Vice President Engineering, 45 years</li> </ul>	26 weeks	President - \$300 Senior VP - \$275 Vice President - \$250 Managers - \$200-\$210 Associates - \$150-\$190 Researchers - \$125-\$140	\$63,200.00	No issues with insurance requirements. Requests minor changes to Sections 6.8 and 6.12 of the contract.
2	LECHOWICZ & TSENG 909 Marina Village Parkway #135 Alameda, CA 94501 T: 510-545-3182 Alison Lechowicz, Principal <u>alison@LTmuniconsultants.com</u> <u>https://www.ltmuniconsultants.com/</u>	• Water, wastewater, sewer and fire impact fee studies for cities and districts statewide	<ul> <li>Alison Lechowicz, Lead Financial Analyst, 15 years</li> <li>Catherine Tseng, Peer Review, 15 years</li> <li>Sophia Mills, Financial Analyst</li> </ul>	20 weeks	Principals - \$195 Staff analysts - \$120	\$59,985.00	No issues with insurance requirements or standard contract language.
3	WILLDAN FINANCIAL SERVICES 66 Franklin Street, Suite 300 Oakland, CA 94607 T: 800-755-6864 F: 888-326-6864 Chris Fisher, Vice President James Edison, Managing Principal jedison@willdan.com https://www.willdan.com/index.aspx	• Prepared 50 impact fee studies for California cities in the last five years	<ul> <li>James Edison, JD, MPP, Managing Principal, 25 years</li> <li>Carlos Villarreal, MPP, Project Manager, 16 years</li> </ul>	26 weeks	Group Director - \$250 Principal - \$240 Consultant - \$210 Project Mgr \$165-\$185 Analysts - \$100-\$135	\$84,840.00	No issues with insurance requirements or standard contract language.