CITY OF FORT BRAGG CALPERS PENSION LIABILITY UPDATE



NHA ADVISORS Financial & Policy Strategies.

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JULY 8, 2024

Executive Summary

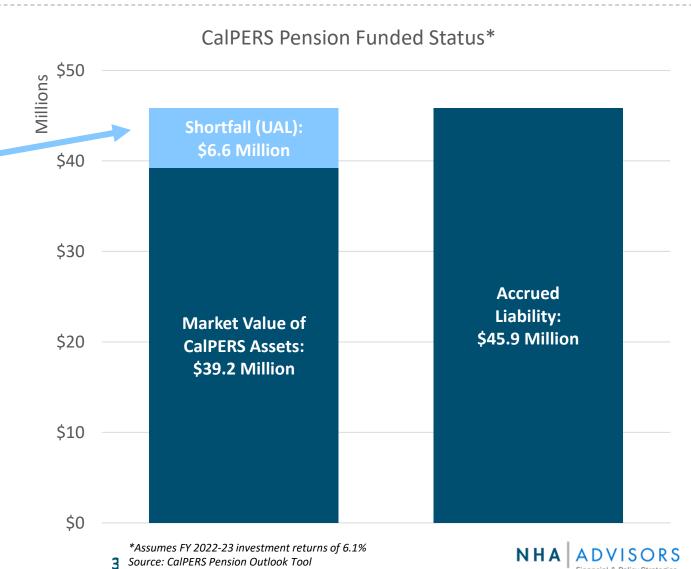
- City has 5 employee plans with CalPERS: Miscellaneous, PEPRA Miscellaneous, Safety Fire, Safety Police and PEPRA Safety Police
 - Lower cost PEPRA plans helpful to limit future unfunded CalPERS unfunded actuarial liability ("UAL")
 - > 94% of UAL is from older, non-PEPRA (i.e. "Classic") Plans and not reduced as City transitions to PEPRA
- City issued 2021 Bonds, a portion of which was used to refinance / restructure its UAL
 - Objectives: cash flow savings, smoothing pension payments, fiscal sustainability / resiliency
- \$6.6M UAL has reemerged due to CalPERS investment returns below 6.8% target (FY '21-22: -7.5% and FY '22-23: 6.1%)
 - Increase in payments begin in FY '24-25
- Given current City revenues, City must actively manage for these increasing Pension payments to ensure these costs do not "crowd" out other priority services
 - Section 115 Trust Smoothing and Additional Discretionary Payments ("ADPs") can help stabilize pension cost volatility



Background on How CalPERS Works

Two Annual Payments Made to CalPERS

- (1) Normal Cost ("NC") = Cost for current employees
- (2) UAL: Payment to amortize this "debt"
 - Amortized over 20 years
 - UAL is increased / decreased when CalPERS investment returns are below 6.80% or above 6.80%, respectively





How Retirement Benefits Get Funded Money Going In vs. Money Going Out

Employee Contributions: ≈11-13%

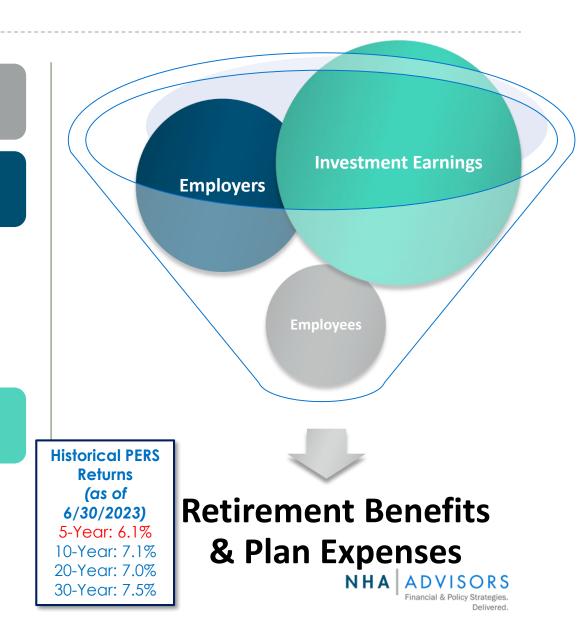
Employer Contributions: ≈29-32%

- <u>Normal Cost</u>: Payments to keep up with current employees
- <u>UAL</u>: Payments to amortize the Unfunded Accrued Liability

Investment Earnings: ≈55-60%

• As investments underperform assumptions, employers must make up the difference

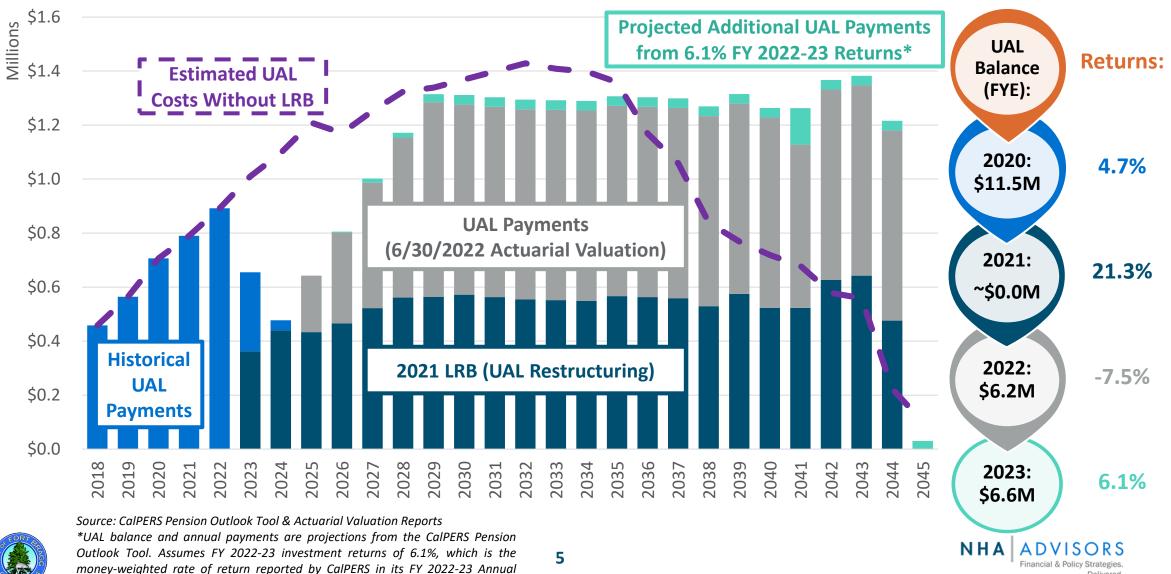
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Historical & Projected UAL + 2021 LRB (UAL Restructuring)

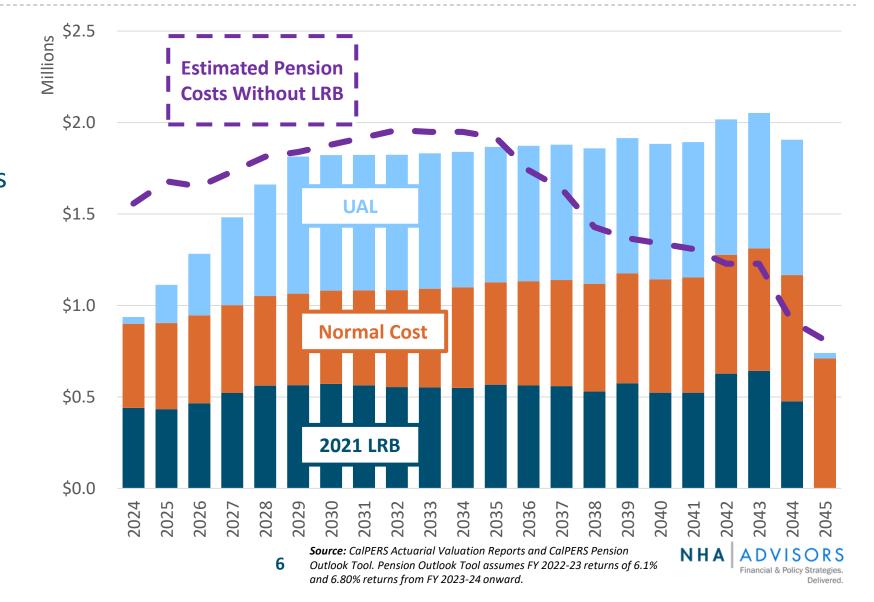
Comprehensive Financial Report.



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Total Projected Pension Payments (UAL + Normal Cost + LRB)

- Annual pension payment are increasing:
 - Total pension costs increase from ~\$940k (FY'24) to ~\$1.89M (FY'29)





Cost-Containment Strategies – <u>Not</u> Mutually Exclusive

(1) Prepay UAL early in Fiscal Year (≈ 3.3% discount) → City does this annually

(2) Negotiate Cost Sharing With Employees

- Negotiated cost sharing of the City's share → City did this in 2018
- New employees already governed by lower cost/benefit PEPRA plans

(3) Voluntary Fresh Start Amortization offered by CalPERS

- Pros: Smooths payment, shortens repayment period; reduces overall interest paid (from shorter term)
- Cons: Retain 6.8% rate; Higher payments from same rate + Shorter Term; New structure "locked-in"

(4) Use <u>Cash Reserves</u> to Pay Extra (two options)

- <u>Section 115 Trust</u> Separate trust solely dedicated to pension/OPEB → *City has a \$1.95M Section 115 Pension Trust*
- <u>ADP</u> Reduce UAL through direct lump sum payment to CalPERS

(5) Restructure All or Portion of Remaining UAL

Restructure portion of UAL at lower bond interest rate and "smooth out" payments for enhanced budget predictability, near and mid-term potential savings, and preservation of cash for other critical projects → 2021 Bonds did this









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Additional Discretionary Payment ("ADP")

What is it? Direct payment to CalPERS which then eliminates payments associated with the portion of the UAL paid off (6.8% interest rate assumed)

Advantages:

- Reduced UAL / higher CalPERS funding ratio
- Reduced future payments
- CalPERS investment portfolio has potential for higher returns

Disadvantages:

- Requires reserves / surplus to fund
- Re-investment and market timing risk with ADP funds
- Less budgetary flexibility and investment control (vs. Section 115 Trust option)



Section 115 Trust

What is it? Depositing money into an account which then earns interest and can be directed to pay only pension (Normal or UAL) or OPEB costs

Advantages:

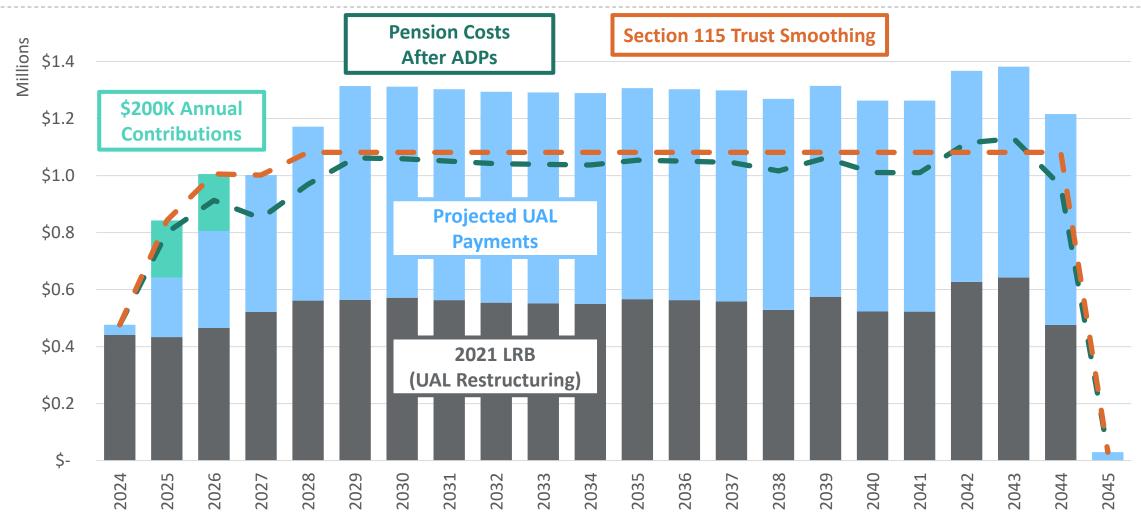
- Flexibility: Can earn potentially higher returns (vs. non-115 Trust City cash reserves) & also City can decide how and when to direct spending of 115 Trust funds:
 - □ <u>Shorter-Term Benefit</u>: Apply funds to *"smooth"* payment spikes in UAL and/or Normal Cost
 - □ Longer-Term Benefit: Trust funds can grow over time and pay off a large % of UAL in the future
- Diversification: "Shock Absorber" for CalPERS investment performance
- Disadvantages:
 - Requires reserves/surplus contributions to build account balance
 - Investment risk (dependent on type of investment portfolio)



Doesn't reduce UAL (and increase funding ratio) until funds are transferred to CalPERS

Section 115 vs. ADP Comparison

Using \$1.95M City has Accumulated





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Comparison of Section 115 Trust & ADP Preliminary Analysis

Strategy:	ADP	Section 115 Trust Smoothing
Assumed Interest Rate Benefit	6.80%*	4.00%*
Estimated Gross Savings	\$4.53 Million	\$3.58 Million
Contributions	\$2.35 Million	\$2.35 Million
Estimated Net Savings	\$2.18 Million	\$1.23 Million
Budgetary Flexibility	\$0 (ADPs deposited cannot be retrieved from CalPERS)	Assets in Trust are available to City for pension costs
Target Smoothing Level	Net payments fluctuate	\$1.08 Million



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Strategies. Delivered.

Takeaways

- Rising pension costs are a challenge facing most public agencies, and the City has aggressively addressed this challenge through strategies such as:
 - Refinanced/restructured UAL debt in 2021 to save interest and to "smooth" payment
 - Building up Section 115 Trust reserves (\$1.95M Balance)
- > Yet, significant CalPERS UAL balance / required payment has re-emerged
 - Requires continued vigilance to pro-actively manage the payment on this liability to ensure other priority services are not impacted
 - Consider making direct ADPs to CalPERS to pay down UAL
 - Consider growing City's Section 115 Trust



