

416 N Franklin Street Fort Bragg, CA 95437 Phone: (707) 961-2823 Fax: (707) 961-2802

Meeting Agenda

Visit Fort Bragg

Tuesday, June 10, 2025	3:30 PM	Town Hall 363 N Main St. 344 North Barnes St.
		Ukiah CA 95482 and Via Video Conference

MEETING CALLED TO ORDER

ROLL CALL

COMMITTEE MEMBERS PLEASE TAKE NOTICE

Committee Members are reminded that pursuant to the Council policy regarding use of electronic devices during public meetings adopted on November 28, 2022, all cell phones are to be turned off and there shall be no electronic communications during the meeting. All e-communications such as texts or emails from members of the public received during a meeting are to be forwarded to the City Clerk after the meeting is adjourned.

ZOOM WEBINAR INVITATION

This meeting is being presented in a hybrid format, both in person at Town Hall and via Zoom.

You are invited to a Zoom webinar. When: June 10, 2025 03:30 PM Pacific Time (US and Canada) Topic: Visit Fort Bragg Committee Please click the link below to join the webinar: https://us06web.zoom.us/j/89871082985 Or Telephone: +1 669 444 9171 US (*6 mute/unmute, *9 raise hand) Webinar ID: 898 7108 2985

To speak during public comment portions of the agenda via zoom, please join the meeting and use the raise hand feature when the Chair or Acting Chair calls for public comment on the item you wish to address. Written public comments may be submitted to the City Clerk at cityclerk@fortbragg.com.

1. APPROVAL OF MINUTES

1A. <u>25-226</u> Approve Minutes of Visit Fort Bragg Committee April 8, 2025

Attachments: VFB MINS 04-08-2025

1B. <u>25-225</u> Approve Minutes of Visit Fort Bragg Committee May 13, 2025

Attachments: VFB MINS 05-13-2025

2. PUBLIC COMMENTS ON NON-AGENDA ITEMS

3. CONDUCT OF BUSINESS

3A. <u>25-222</u> Receive Update from Idea Cooperative

Attachments: VFB_Update06_10

3B. <u>25-223</u> Receive Update from Visit Mendocino

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3C. <u>25-224</u> Receive Oral Update From VFB Special Events Subcommittee

4. MATTERS FROM COMMITTEE / STAFF

ADJOURNMENT

STATE OF CALIFORNIA)

COUNTY OF MENDOCINO)

I declare, under penalty of perjury, that I am employed by the City of Fort Bragg and that I caused this agenda to be posted in the City Hall notice case on June 6, 2025.

Stephanie Remington, Administrative Assistant

NOTICE TO THE PUBLIC

DISTRIBUTION OF ADDITIONAL INFORMATION FOLLOWING AGENDA PACKET DISTRIBUTION:

• Materials related to an item on this Agenda submitted to the Council/District/Agency after distribution of the agenda packet are available for public inspection in the lobby of City Hall at 416 N. Franklin Street during normal business hours.

• Such documents are also available on the City of Fort Bragg's website at http://city.fortbragg.com subject to staff's ability to post the documents before the meeting

ADA NOTICE AND HEARING IMPAIRED PROVISIONS:

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If you need assistance to ensure your full participation, please contact the City Clerk at (707) 961-2823. Notification 48 hours in advance of any need for assistance will enable the City to make reasonable arrangements to ensure accessibility.

This notice is in compliance with the Americans with Disabilities Act (28 CFR, 35.102-35.104 ADA Title II).



Text File File Number: 25-226

Agenda Date: 6/10/2025

Version: 1

Status: Business

File Type: Staff Report

416 N Franklin Street Fort Bragg, CA 95437 Phone: (707) 961-2823 Fax: (707) 961-2802

In Control: Visit Fort Bragg

Agenda Number: 1A.

Approve Minutes of Visit Fort Bragg Committee April 8, 2025



416 N Franklin Street Fort Bragg, CA 95437 Phone: (707) 961-2823 Fax: (707) 961-2802

Meeting Minutes Visit Fort Bragg

Tuesday, April 8, 2025 3:30 PM Town Hall 363 N Main St. and Via Video Conference

VISIT FORT BRAGG COMMITTEE

MEETING CALLED TO ORDER

Chair Lindy Peters called the meeting to order at 3:31 PM

ROLL CALL

City Staff: Administrative Analyst, Cristal Muñoz and City Clerk, Diana Paoli

Note: Councilmember Tess Albin-Smith joined the meeting at 3:32 PM

Present: 9 - Tess Albin-Smith, Lindy Peters, Alison DeGrassi, Debra DeGraw, Barbara Bruce, Roxanne Perkins, Cory Epperson, Jon Glidewell and Stathi Pappas

1. APPROVAL OF MINUTES

None.

2. PUBLIC COMMENTS ON NON-AGENDA ITEMS

Public Comment was made by Ron White and Jenny Shattuck.

3. CONDUCT OF BUSINESS

3A. <u>25-104</u> Receive Oral Update from Idea Cooperative

Tom Kavanaugh of the Idea Cooperative shared a presentation regarding Marketing Campaign, Promotion Calendar, and Google Analytics. Blues Festival sold 95 percent of tickets. Social media and engagement was up in March. Great photography of coast and Botanical Gardens. Preparation for future events were also shared, including dog friendly bike ride or race in September or October and Music Fest. Anticipated surge in visitors was encouraging for lodging and downtown businesses.

Public Comment: None.

<u>Discussion:</u> Councilmembers and Committee Members discussed many events, promotions, and marketing ideas and asked clarifying questions.

3B. <u>25-105</u> Receive Update from Visit Mendocino

Report was presented by Jamie and her colleague Janice McDonald reiterating Visit Mendocino's work and desire to promote Fort Bragg and collaborate together for future events. Jamie and Janice reported they are working on Winesong's 40th year and shared money will go to Foundation which supports scholarships, Street Medicine and other priorities to give back to community. Other upcoming events will be Magic Market in October and Whiskey, Wine, and

Mushrooms.

Public Comment: None

<u>Discussion</u>: Committee Members discussed ideas to efficiently share promotional flyers and social media posts to promote Fort Bragg together.

3C. <u>25-106</u> Receive Oral Update from VFB Special Events Subcommittee

Administrative Analyst, Cristal Muñoz shared wrap-up meeting topics for Whale Festival, Wine Walk, Chowder Tasting, and Beer Tasting. All events were reported very positive with only needing a few minor tweaks for next year.

Public Comment: None

<u>Discussion</u>: Albin-Smith shared Whale Run sales were down 100 tickets most likely due to inclement weather forecast. Thanksgiving coffee served coffee. Symphony of the Redwoods was well attended. Lodging reported they had many last minute cancellations. Committee Members discussed strategies for continued success of Whale Festival weekend. Peters shared a prior suggestion to have flower pots hanging in Downtown District and Committee members discussed barriers and support. Hotel mixer was discussed as upcoming event in May or June.

4. MATTERS FROM COMMITTEE / STAFF

Blues Festival on May 2-4, 2025 was highlighted and Rhododendron Show at Botanical Gardens on May 3, and 4, 2025.

ADJOURNMENT

Chair Peters adjourned the meeting at 4:51 PM



Text File File Number: 25-225

Agenda Date: 6/10/2025

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File Type: Staff Report

416 N Franklin Street Fort Bragg, CA 95437 Phone: (707) 961-2823 Fax: (707) 961-2802

In Control: Visit Fort Bragg

Agenda Number: 1B.

Approve Minutes of Visit Fort Bragg Committee May 13, 2025



416 N Franklin Street Fort Bragg, CA 95437 Phone: (707) 961-2823 Fax: (707) 961-2802

Meeting Minutes Visit Fort Bragg

Tuesday, May 13, 2025	3:30 PM	Town Hall 363 N Main St. and Via Video
		Conference

VISIT FORT BRAGG COMMITTEE

MEETING CALLED TO ORDER

Albin-Smith called the meeting to order at 3:34 p.m.

ROLL CALL

City Staff: City Manager, Isaac Whippy, Administrative Analyst, Cristal Muñoz and City Clerk, Diana Paoli

- Present: 6 Tess Albin-Smith, Lindy Peters, Debra DeGraw, Barbara Bruce, Roxanne Perkins and Jon Glidewell
- Absent: 3 Alison DeGrassi, Cory Epperson and Stathi Pappas

1. APPROVAL OF MINUTES

1A. <u>25-170</u> Approve Minutes of Visit Fort Bragg Committee January 14, 2025

The minutes were approved by the committee as presented.

1B. <u>25-171</u>Approve Minutes of Visit Fort Bragg Committee on February 11, 2025

The minutes were approved by the committee as presented.

1C. <u>25-172</u> Approve Minutes of Visit Fort Bragg Committee on March 11, 2025

The minutes were approved by the committee as presented.

2. PUBLIC COMMENTS ON NON-AGENDA ITEMS

None.

3. CONDUCT OF BUSINESS

3A. <u>25-164</u> Receive Presentation From Pam Bell and City Manager Isaac Whippy on Fort Bragg Blues Festival

City Manager Isaac Whippy introduced Pam Bell and reported Blues Festival was a great weekend and community building event. He thanked all the volunteers. Pam Bell provided presentation regarding wrap-up of Blues Festival and answered questions from the committee. <u>Public Comment:</u> None.

3B. <u>25-166</u> Receive Update from Idea Cooperative

Tom Kavanaugh of Idea Cooperative shared presentation and reported on upcoming events and work group efforts on bike course.

Public Comment: None.

3C. <u>25-167</u> Receive Update from Visit Mendocino

Jamie Peters Connolly provided Visit Mendocino update on upcoming events including Mendocino Film Festival, Salmon BBQ in July, Art in the Gardens, and Winesong in September. <u>Discussion</u>: Committee members shared engagement on social media is great. <u>Public Comment:</u> None.

3D. <u>25-168</u> Receive Presentation and have Discussion on Visitor Engagement Ideas

Jon Glidewell presented slides regarding visitor marketing engagement ideas including murals, enhanced crosswalks, oversized Adirondacks, Coastal Access signage on Main Street, sunset spotting stations, and flower baskets.

<u>Discussion:</u> A subcommittee was formed to continue discussions to move forward with implementing some of the ideas. Tess, Deb, John, Lindy, Barb and Alison would like to attend meeting.

Public Comment: Alison de Grassi

3E. <u>25-169</u> Receive Oral Discussion on Potential Hanging Flower Baskets

Administrative Analyst Cristal Munoz provided update on potential hanging flower baskets. <u>Discussion</u>: There was support regarding moving forward with flower baskets and further discussion on watering obstacles and faux flowers options to enhance downtown. <u>Public Comment</u>: None.

3F. <u>25-165</u> Receive Oral Update From VFB Special Events Subcommittee

Administrative Analyst Cristal Munoz shared upcoming events including Hotel Mixer on May 19, 2025, between 5-7 p.m, Summer Kick-Off on June 6, 2025, and free movie The Incredibles featured by Mendocino Film Festival at Coast Cinemas.

<u>Discussion:</u> Committee discussed challenges to obtain input from lodging and shared upcoming mixer ideas to encourage attendance and outreach.

Public Comment: None.

4. MATTERS FROM COMMITTEE / STAFF

None.

ADJOURNMENT

Albin-Smith adjourned the meeting at 4:57 p.m.





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Agenda Date: 6/10/2025

Version: 1

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File Type: Staff Report

In Control: Visit Fort Bragg

Agenda Number: 3A.

Receive Update from Idea Cooperative



Marketing Campaign Monthly Update

June 10, 2025









Promotional Calendar 2024 > 2025



Major Promotion - Hotel Involvement

Minor Promotion

Campaign Development

Landing PageOrganic Social

- Newsletter

- Landing Page
- Paid Media
- Organic Social
- Newsletter
- Conversion CTA





VisitFortBraggCa.com

May: • 2023 – 6.3K • 2024 – 7.3K

MONTHLY SITE TRAFFIC

Google Analytics

- March 2025 11.1 K
- April 2025 7.6 K

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		Total	21,743 100% of total
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 Image: A start of the start of	3	/glass-beach/	1,444 (6.64%)
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	6	/fort-bragg-independence-day- fireworks/	630 (2.9%)
	7	/plan-your-trip/play/coastal-activities/	511 (2.35%)
	8	/about-fort-bragg/	460 (2.12%)
	9	/plan-your-trip/play/shopping/	455 (2.09%)
	10	/the-worlds-largest-salmon-bbq/	342 (1.57%)

May 2025





APRIL EMAIL

- 7,998 Sends
- 1,667 Total Opens (13.5%)
- 787 Total Clicks
- 5.1% Click Rate
- 37.6 Clicks Per Open
- 5 Forwards

Click performance

May 14, 2025 - June 6, 2025 • Excludes Apple MPP

Top links clicked

76	9.66%
75	9.53%
74	9.40%
55	6.99%
	75



9.130

↑ 0.72%

Newsletter





Ongoing festivities

Weekly Wednesday Farmer's Markets continue throughout the year, as do Downtown First Friday celebrations

EXPLORE

The Novo Center's Crow's Nest Live Cam offers a continuous view from the Coastal Trail. Click for an online reminder of Fort Bragg's spectacular coastlin

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View





Plan your stay early! Summer is Fort Bragg's busiest season book your accommodations now for the best selection of hotels, oceanfront inns and campsites.



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May Social

Title	Date published $\uparrow\downarrow$	Reach 🔀 \downarrow	Likes and reactions	Comments ⑥ ↑↓	Shares () ↑↓
Some back in the day shots. If you are a vintage photo fan, Boost Multi media · 🐨 Visit Fort Bragg, California	Thu May 1, 12:00am	10.5K	192	7	7
The weather has been mighty fine here on the Coast!! Have Boost	Fri May 9, 8:07pm	6.8K	233	11	16
Fort Bragg feels. No filter needed. 🔬 #FortBragg #Northe Boost Reel- 💓 visitfortbraggca	Thu May 29, 7:05pm	6.7K	825	15	157
The sun is shining and the coastal trails are calling! So many Boost	Wed May 21, 10:24am	5.7K	181	0	10
On your next Fort Bragg adventure, check the Larry Spring Boost	Wed May 28, 3:05pm	4.6K	51	0	2
Visiting Fort Bragg? The CV Starr Center has it all—swimmi Boost Reel· 💓 Visit Fort Bragg, California	Fri May 2, 2:40pm	4.4K	55	0	4
Stumbled across this lovely family perched on the bluff, wa Boost Reel 👻 Visit Fort Bragg, California	Sun May 25, 4:20pm	4К	143	5	5
We are so on board with this! Photo 👻 Visit Fort Bragg, California	Wed May 21, 10:11am	3.9К	147	16	0
Transforming Fort Bragg's alleys into vibrant canvases, the Boost	Fri May 16, 4:44pm	3.2K	324	10	27
Your Video () Story · 🐨 Visit Fort Bragg, California	Fri May 16, 11:12am	3.1K	13		0
Rhododendrons are blooming!! Now through June, the Me Boost Boost	Fri May 23, 3:29pm	2.6K	219	12	27











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	Comment as Tom	i Kavanaugh	560EE
0	Visit Fort Bragg, June 2 at 2:25 Pt	California M · @	
	Skunk Train June 1 at 10:00 t's on track this . el See more	AM - Q June2 Adventure, fun, and	memories waiting to be
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Miscellaneous

Seafood Listicle:

- Key Word Optimized Content
- Launches with June newsletter

Bike Race Groundwork:

- Southern Route Taking Shape
- Fall 2026 Timeline

Music Fest Groundwork:

Coalition Coming Together:

- (((folkYEAH!))) Booking
- Lost Church Production
- Sean Van Buskirk Local Coordination
- Peter Huson Back of house

Summer Events:

- Big Summer Kick-Off
- Urchins, Rodders, Fireworks, Salmon

Lodging Outreach:

Weller House Event – Short Terms Added





FT BRAGG'S BIG OL'

VINTAGE

HOOPLA



FORT BRAGG







Top 10 Places for the Seafood Lover

1. Sea Pal Cove Located right on the wharf, this casual gem serves up crispy fish & chips tunning harbor views. Enjoy your meal outdoors as fishing boats glide by seals bark from the opposite bank. Perfect for outdoor dining and dog-friendly fun. Fire pits in the colder weather make this outdoor spot winto

Local Tip: Don't miss the deep-fried Twinkie when it's time for dessert

7. THE WHARF A Fort Bragg staple since the 19705, this class seafood dishes paired with panoramic views of Noyo Harbor. Local Tipe Eat your meal at the bar for some local color and cor



A seafood lover's dream, Princess offers sustainably caught fish from local waters by an all-female crew. Fresh seafood offerings include anything an everything that is catchable on the North Coast, along with specialty item

3. MAYAN FUSION

Nestled on California's breathtaking Mendocino Coast, Fort Bragg is a seafood lover's paradise, offering a variety the region's fresh catches and a side of coastal charm. Every spot provides a unique dining experience that reflects :

Whether you're seeking fresh catches, scenic waterfront dining, or unique culinary twists, these top restaurants are

2. PRINCESS SEAFOOD & DELI

8. Off the Hook Sushi or Taka's Fort Bragg has two places to satisfy your sushi cravings with grade fish and creative rolls in a laid-back atmosphere. Local Tip: The udon noodle soups and ramens are just the thing on a co

9. KW Saltwater Grill xperience the vibrant flavors of Mexico with a seafood twist. Dishes like seafood enchiladas and ceviche make this flavorful stop a memorable experience. Executive Chef Silver Canul has Yucatan roots and is French

Upscale fresh local seafood with a web oming atmosphere, KW Saltwat elevates Fort Bragg^hs scafood scene with a refined in Perfect for a special night out on the North Coast. Local Tip: The black cod. Say no more.



4. Noyo River Grill

Set along the Noyo River, this serene spot run by the Guillermo Broth eatures fresh seafood delights like coconut prawns and ahi tartar, served a side of spectacular views. Watch boats come and 90 from the wall of w out to the harbor Local Tip: There's an excellent full bar spanning one end of the restar

trained. The result is a menu of unique dishes you'll crave forever. Local Tip: Most definitely order one of the specialty margaritas







Tourism & Marketing

2024 > 2025 Recap **KPI's** 2025 > 2026 Priorities **Strategic Plan Refinement: Organic Digital Engagement** Month One Strategic Evaluation: Revised Integrated Communications Strategy (July 2024 to June 2025) Revisit Communications Strategy KPI-Driven Strategic Initiatives eNewsletter – 7,400 to over 9,000 subscribers Align Budgets and Promotions Next-Level Destination-Focused Local Events Instagram – 24,700 followers Facebook – 69,000 followers **Creative Direction: Creative Refresh:** • Build on "Wander" – increase analytics "Wander" Direction – "hub" positioning Paid Media **Online Shoulder Season Promotions SEO Focus:** Continue Site Traffic Growth **Major Event Progress:** • 405,000 Impressions Premier, Nationally-Recognized Bike Race 6,510 Site Clicks Sharpen Target Focus Headliner-Level Multi-Day Music Festival Winter Site Traffic **Major Event Progress: SEO Content:** January > March Music Festival – Spring 2026? • Bike Race – Fall 2026 Listicles: 24 Hours, Winter Wanderland, Dog • 17,000 - 2022 Friendly, Company Store, Hiking/Biking, Seafood 22,000 – 2023 **Shoulder Season Prioritization:** 27,000 – 2024 **Hotelier Engagement :** 29.000 – 2025 Continue Budget "Bulge" Room With A Brew, Winter Visit, Whale Fest Site Traffic Younger Demographic Skew: **Merchant Support:** June > May Continue Targeting Younger Audience Fall & Summer Event Calendars 62.300 – 2021 > 22 • 68.400 - 2022 > 23 **Photo Contest:** Gift Shopping Page Refinement • 94,000 – 2023 > 24 Return and Expand Great Fort Bragg Photo Contest 103,000 - 2024 > 25 **Blue Economy:**

Promote/nurture Fort Bragg's environmental role

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FORT BRAGG

EVENTS





Chowder Tasting & Competition



2024 > 2025 Promotions Calendar

REWORKS



DIGITAL ENGAGEMENT

Social

- Instagram 24,700
- Facebook 69,000
- E-newsletter 9,000

Online Media

Winter Visit & Whale Fest (Jan > Mar.)

Impressions -	^{Clicks} -
405K	6.51K
ctr ▼	Avg. CPC -
1.61%	\$1.28

Winter Site Traffic

January > March

- 2022 17K
- 2023 22K
- 2024 27K
- 2025 29K





Website User Acquisition - Year To Date

EXPLORE

WINTER

From Fort Bragg the adventures are endles

WANDERLAND







Questions?

Comments?







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Agenda Date: 6/10/2025

Version: 1

Status: Business

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In Control: Visit Fort Bragg

Agenda Number: 3B.

Receive Update from Visit Mendocino



Text File File Number: 25-224

Agenda Date: 6/10/2025

Version: 1

Status: Business

File Type: Staff Report

416 N Franklin Street Fort Bragg, CA 95437 Phone: (707) 961-2823 Fax: (707) 961-2802

In Control: Visit Fort Bragg

Agenda Number: 3C.

Receive Oral Update From VFB Special Events Subcommittee