



Axon Enterprise, Inc.
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Q-653428-45671.918DB

Issued: 01/14/2025

Quote Expiration: 03/31/2025

Estimated Contract Start Date: 04/01/2025

Account Number: 112203

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Fort Bragg Police Dept. - CA 250 Cypress St Fort Bragg, CA 95437-5437 USA	Fort Bragg Police Dept. - CA 250 Cypress St Fort Bragg CA 95437-5437 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Daniel Birt Phone: Email: dbirt@axon.com Fax:	Neil Cervenka Phone: 707-961-2804 Email: ncervenka@fortbragg.com Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$114,153.60
ESTIMATED TOTAL W/ TAX	\$118,047.65

Discount Summary

Average Savings Per Year	\$4,648.32
TOTAL SAVINGS	\$23,241.60

Payment Summary

Date	Subtotal	Tax	Total
Mar 2025	\$22,830.72	\$778.80	\$23,609.52
Mar 2026	\$22,830.72	\$778.80	\$23,609.52
Mar 2027	\$22,830.72	\$778.80	\$23,609.52
Mar 2028	\$22,830.72	\$778.80	\$23,609.52
Mar 2029	\$22,830.72	\$778.85	\$23,609.57
Total	\$114,153.60	\$3,894.05	\$118,047.65

Quote Unbundled Price:	\$137,395.20
Quote List Price:	\$125,193.60
Quote Subtotal:	\$114,153.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3A	Fleet 3 Advanced	8	60	\$279.99	\$254.57	\$231.57	\$111,153.60	\$3,894.05	\$115,047.65
A la Carte Services									
100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
Total							\$114,153.60	\$3,894.05	\$118,047.65

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Advanced	70112	AXON SIGNAL - VEHICLE	8	1	03/01/2025
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	8	1	03/01/2025
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	8	1	03/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	8	04/01/2025	03/31/2030
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	8	04/01/2025	03/31/2030
Fleet 3 Advanced	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	8	04/01/2025	03/31/2030
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	16	04/01/2025	03/31/2030

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	8
A la Carte	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	8	03/01/2026	03/31/2030
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	8	03/01/2026	03/31/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	250 Cypress St	Fort Bragg	CA	95437-5437	USA

Payment Details

Mar 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$600.00	\$0.00	\$600.00
Year 1	Fleet3A	Fleet 3 Advanced	8	\$22,230.72	\$778.80	\$23,009.52
Total				\$22,830.72	\$778.80	\$23,609.52

Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$600.00	\$0.00	\$600.00
Year 2	Fleet3A	Fleet 3 Advanced	8	\$22,230.72	\$778.80	\$23,009.52
Total				\$22,830.72	\$778.80	\$23,609.52

Mar 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$600.00	\$0.00	\$600.00
Year 3	Fleet3A	Fleet 3 Advanced	8	\$22,230.72	\$778.80	\$23,009.52
Total				\$22,830.72	\$778.80	\$23,609.52

Mar 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$600.00	\$0.00	\$600.00
Year 4	Fleet3A	Fleet 3 Advanced	8	\$22,230.72	\$778.80	\$23,009.52
Total				\$22,830.72	\$778.80	\$23,609.52

Mar 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$600.00	\$0.00	\$600.00
Year 5	Fleet3A	Fleet 3 Advanced	8	\$22,230.72	\$778.85	\$23,009.57
Total				\$22,830.72	\$778.85	\$23,609.57

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

1/14/2025

