

SOLID WASTES OF WILLITS, INC.
STATEMENT OF INCOME BY DIVISION
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	Casper Transfer Station	
	2019	2018
Operating Revenue		
Recycling Sales	\$ 2,856	\$ 10,240
Recycling Fees	156,296	146,303
Gate Fees Self Haul	781,880	747,023
Total Revenue	941,033	903,566
Cost of Revenue	-	-
Gross Margin	941,033	903,566
Operating Expenses (Schedule Attached)	(927,526)	(808,920)
Operating Income	13,508	94,646
Other Income (Expense)		
Gain/(Loss) on Sale of Asset	(464)	(86)
Interest expense	(1,099)	(1,508)
Total Other Income (Expense)	(1,562)	(1,594)
Income before Provision for Taxes	11,945	93,053
Provision for Income Tax	(5,045)	(1,381)
Net Income	\$ 6,900	\$ 91,672

SOLID WASTES OF WILLITS, INC.
STATEMENT OF OPERATING EXPENSES BY DIVISION
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

		Casper Transfer Station	
		2019	2018
Operating Expenses			
Amortization		\$ 22	\$ 11
Bank Service Charge		1,949	2,186
Contract Transportation		159,242	143,860
Contributions		-	10
Depreciation		6,741	6,385
Dues and Subscriptions		573	290
Disposal Fees-Solid Waste		288,912	279,365
Disposal Fees-Woodwaste		24,168	17,102
Processing Fees-Recycle		33,408	9,732
Employee Welfare, Training, Recruitment		1,159	2,091
Employee Retirement		4,143	1,648
Equipment Leases		24,490	38,704
Insurance-Health		25,948	26,765
Insurance-Liability		2,669	864
Insurance-Workers' Comp.		19,754	7,842
Legal and Accounting		2,428	461
Office Expense		6,615	5,044
Officers' Life Insurance		952	977
Outside Services		4,993	5,237
Operating Supplies		1,787	2,483
Payroll Taxes		13,122	12,798
Promotional Expenses		335	306
Rent		67,033	67,323
Rentals		2,200	2,656
Repairs and maintenance - Building		1,463	18
Repairs and maintenance - Equipment		971	1,390
Salaries		206,058	152,221
Taxes and License			
	Licenses	574	220
	Permit Fees	3,288	3,288
	Property Taxes	90	78
Travel		1,696	1,656
Vehicle expense - Fuel		10,617	7,998
Vehicle expense - Repairs and maintenance		3,641	2,225
Utilities		6,484	5,685
Total Operating Expenses		<u>\$ 927,526</u>	<u>\$ 808,920</u>

**COUNTY TRANSFER STATION
2019 TOTALS**

	ALBION	
	YARDS	REVENUE
REFUSE	2551.24	100660.60
YARD WASTE	17.95	675.75
WOOD WASTE	54.50	2043.75
ANTI FREEZE	0.00	0.00
BATTERIES	0.00	0.00
TIRES	28.00	159.50
APPLIANCES	3.00	65.75
PAINT	0.00	0.00
ELECTRONICS	0.00	0.00
METAL	21.19	794.25

TOTAL	2675.88	104399.60
--------------	---------	-----------

REFUSE CUSTOMERS
RECYCLE CUSTOMERS

	5248
	79

	BOONVILLE	
	YARDS	REVENUE
REFUSE	2470.84	107165.94
YARD WASTE	0.00	0.00
WOOD WASTE	0.00	0.00
ANTI FREEZE	0.00	0.00
BATTERIES	0.00	0.00
TIRES	22.00	115.00
APPLIANCES	0.00	0.00
PAINT	0.00	0.00
ELECTRONICS	0.00	0.00
METAL	51.04	1947.75

TOTAL	2543.88	#####
--------------	---------	-------

	6072
	70

	LAYTONVILLE	
	YARDS	REVENUE
REFUSE	3942.44	155349.55
YARD WASTE	0.00	0.00
WOOD WASTE	0.00	0.00
ANTI FREEZE	0.00	0.00
BATTERIES	0.00	0.00
TIRES	44.00	252.50
APPLIANCES	0.00	0.00
PAINT	0.00	0.00
ELECTRONICS	0.00	0.00
METAL	108.60	2297.75

TOTAL	4095.04	\$ 157,899.80
--------------	---------	---------------

	7666
	96

	POTTER VALLEY	
	YARDS	REVENUE
REFUSE	1041.54	42623.55
YARD WASTE	0.00	0.00
WOOD WASTE	0.00	0.00
ANTI FREEZE	0.00	0.00
BATTERIES	0.00	0.00
TIRES	61.00	444.00
APPLIANCES	0.00	0.00
PAINT	0.00	0.00
ELECTRONICS	0.00	0.00
METAL	8.30	299.75

TOTAL	1110.84	\$ 43,367.30
--------------	---------	--------------

	2641
	33

	SOUTH COAST	
	YARDS	REVENUE
REFUSE	4380.24	164852.45
YARD WASTE	148.17	5683.50
WOOD WASTE	80.94	3103.58
ANTI FREEZE	0.00	0.00
BATTERIES	0.00	0.00
TIRES	101.00	606.00
APPLIANCES	1.50	34.25
PAINT	0.00	0.00
ELECTRONICS	0.00	0.00
METAL	214.08	8342.35

TOTAL	4925.93	\$ 182,622.13
--------------	---------	---------------

	4923
	546

	TOTAL	
	YARDS	REVENUE
REFUSE	14386.30	\$ 570,652.09
YARD WASTE	166.12	\$ 6,359.25
WOOD WASTE	135.44	\$ 5,147.33
ANTI FREEZE	0.00	\$ -
BATTERIES	0.00	\$ -
TIRES	256.00	\$ 1,577.00
APPLIANCES	4.50	\$ 100.00
PAINT	0.00	\$ -
ELECTRONICS	0.00	\$ -
METAL	403.21	\$ 13,681.85

TOTAL	15351.57	\$ 597,517.52
--------------	----------	---------------

	26550
	824

	CASPAR	
	YARDS	REVENUE
REFUSE	22342.49	781880.38
YARD WASTE	3905.02	70536.22
WOOD WASTE	1317.70	23549.90
ANTI FREEZE	0.00	0.00
BATTERIES	0.00	0.00
TIRES	920.00	5599.50
APPLIANCES	1624.55	17998.24
PAINT	0.00	0.00
ELECTRONICS	0.00	0.00
METAL	1858.45	38612.46

TOTAL	31968.21	\$ 938,176.70
--------------	----------	---------------

REFUSE CUSTOMERS
RECYCLE CUSTOMERS

	19072
	3833

	WESTPORT	
	YARDS	REVENUE
REFUSE	139.99	6669.00
YARD WASTE	0.00	0.00
WOOD WASTE	0.00	0.00
ANTI FREEZE	0.00	0.00
BATTERIES	0.00	0.00
TIRES	0.00	0.00
APPLIANCES	0.00	0.00
PAINT	0.00	0.00
ELECTRONICS	0.00	0.00
METAL	0.00	0.00

TOTAL	139.99	\$ 6,669.00
--------------	--------	-------------

	544
	0

	COVELO	
	YARDS	REVENUE
REFUSE	7819.46	218464.09
YARD WASTE	0.00	0.00
WOOD WASTE	0.00	0.00
ANTI FREEZE	0.00	0.00
BATTERIES	0.00	0.00
TIRES	177.00	1099.25
APPLIANCES	0.00	0.00
PAINT	0.00	0.00
ELECTRONICS	0.00	0.00
METAL	155.38	4181.20

TOTAL	8151.84	\$ 223,744.54
--------------	---------	---------------

	7799
	179

	TOTAL	
	YARDS	REVENUE
REFUSE	7959.45	\$ 225,133.09
YARD WASTE	0.00	\$ -
WOOD WASTE	0.00	\$ -
ANTI FREEZE	0.00	\$ -
BATTERIES	0.00	\$ -
TIRES	177.00	\$ 1,099.25
APPLIANCES	0.00	\$ -
PAINT	0.00	\$ -
ELECTRONICS	0.00	\$ -
METAL	155.38	\$ 4,181.20

TOTAL	8291.83	\$ 230,413.54
--------------	---------	---------------

	8343
	179

	WILLITS	
	YARDS	REVENUE
REFUSE	47782.52	860890.59
YARD WASTE	2708.60	26904.99
WOOD WASTE	672.48	5369.50
ANTI FREEZE	67.00	101.00
BATTERIES	0.00	0.00
TIRES	803.00	7198.00
APPLIANCES	1928.00	29752.50
PAINT	198.00	436.50
ELECTRONICS	0.00	0.00
METAL	798.79	8767.50

TOTAL	54958.39	\$ 939,420.58
--------------	----------	---------------

	34336
	4716

	TOTAL	
	YARD	REVENUE
REFUSE	92470.76	\$ 2,438,556.15
YARD WASTE	6779.74	\$ 103,800.46
WOOD WASTE	2125.62	\$ 34,066.73
ANTI FREEZE	67.00	\$ 101.00
BATTERIES	0.00	\$ -
TIRES	2156.00	\$ 15,473.75
APPLIANCES	3557.05	\$ 47,850.74
PAINT	198.00	\$ 436.50
ELECTRONICS	0.00	\$ -
METAL	3215.83	\$ 65,243.01

TOTAL FOR ALL SITES	110570.00	\$ 2,705,528.34
----------------------------	-----------	-----------------

	88301
	9552

SOLID WASTES OF WILLITS, INC. - LANDFILL REPORT

Willits Transfer Station

Year End 2019

DUMP TONNAGE (OUTBOUND)	TOTAL	TOTAL	TOTAL	SURCHARGE	
	LOADS	TONS SENT	TONS RECEIVED		\$5.00
POTRERO HILLS LANDFILL	1,570	33090.33	32873.93		\$164,369.67
Less: MRF Loads	549			(2,528)	\$ (12,641.57)
UKIAH VALLEY T/S	170	804.19	804.19		INCLUDED
TOTALS	2,289	33,894.52	33,678.12		\$151,728.11

REFUSE COLLECTION TONNAGE - ALL SOURCES (Pre-Diversion)

	TOTAL	TOTAL TONS	TOTAL TONS	TOTAL TONS
	LOADS	ALL SITES	POTRERO	UKIAH
COLLECTION VEHICLES	6,764	6136.32	5348.81	787.51
ROLL-OFF VEHICLES	5,290	4805.24	4788.56	16.68
SELF-HAUL/COMM. BUILDING	2,481	9834.38	9834.38	
CASPAR T/S	336	3559.14	3559.14	
FT. BRAGG DISPOSAL	749	9343.05	9343.05	
LESS: DIVERSION	-	216.40	216.40	
TOTAL LOADS (Collection)	15,620	33,894.52	33,090.33	804.19

REFUSE COLLECTION TONNAGE - ALL SERVICE AREAS (Post-Diversion)

	TOTAL TONS	TOTAL TONS	TOTAL TONS
	ALL SITES	POTRERO	UKIAH
CITY OF WILLITS-FRANCHISE	3664.95	3664.95	
NORTH COUNTY-FRANCHISE	3215.04	3215.04	
SOUTH COAST-FRANCHISE	202.95	202.95	
BROOKTRAILS-FRANCHISE	903.32	903.32	
ANDERSON VALLEY-FRANCHISE	1101.79	314.28	787.51
WILLITS T/S	7451.82	7451.82	
COVELO T/S	1192.41	1192.41	
WESTPORT T/S	38.88	38.88	
LAYTONVILLE T/S	596.66	596.66	
ALBION T/S	339.57	339.57	
BOONVILLE T/S	447.88	431.20	16.68
POTTER VALLEY T/S	190.42	190.42	0.00
SOUTH COAST T/S	139.82	139.82	
CASPAR T/S	3637.07	3637.07	
OTHER CONTRACTS	81.73	81.73	
FT. BRAGG DISPOSAL	10690.21	10690.21	
TOTAL	33,894.52	33,090.33	804.19

WILLITS T/S & FT. BRAGG DISPOSAL ALLOCATION

		Total Tons	
WILLITS T/S - CITY OF WILLITS	25.48%	1,890.58	
WILLITS T/S - COUNTY OF MENDOCINO	74.52%	5,561.25	
	100.00%	7,451.82	7,451.82
TOTALS			
FB DISPOSAL - CITY OF FT. BRAGG	51.47%	5,498.79	
FB DISPOSAL - COUNTY OF MENDOCINO	48.53%	5,191.42	
	100.00%	10,690.21	10,690.21
TOTALS			
CASPAR T/S ALLOCATION			
		Total Tons	
CASPAR T/S - CITY OF FT. BRAGG	18.70%	677.78	
CASPAR T/S - COUNTY OF MENDOCINO	81.30%	2,959.28	
	100.00%	3,637.07	3,637.06
TOTALS			

SOLID WASTES OF WILLITS, INC. - VOLUME & REVENUE REPORT
2019

MATERIAL	TRANSFER STATIONS											
	ALBION T/S TONS	CASPAR T/S TONS	POTTER VALLEY T/S TONS	BOONVILLE T/S TONS	SOUTH COAST T/S TONS	LAYTONVILLE T/S TONS	ALBION T/S REV \$	CASPAR T/S REV \$	POTTER VALLEY T/S REV \$	BOONVILLE T/S REV \$	SOUTH COAST T/S REV \$	LAYTONVILLE T/S REV \$
ALUMINUM												
BROWN GLASS												
CARDBOARD		66.1										
CLEAR GLASS												
GREEN GLASS												
HDPE												
SCRAP METAL	0.0	199.3	5.0	18.5	59.6	10.1				3,388.60		603.00
MIX PAPER												
RIGID PLASTIC												
MIXED GLASS												
NON-FERROUS												
PETE PLASTIC												
USED MOTOR OIL							182.00	322.00		120.00		660.00
MATRRESS								1,701.80				
ELECTRONICS								2,150.48				
HANDLING FEES												
PROCESSING FEES												
INCENTIVE PAYMENTS												
BATTERIES												
Subtotal	0.0	265.4	5.0	18.5	59.6	10.1	182.00	4,174.28	589.40	1,062.40	3,560.60	1,263.00
YARD WASTE	0.0	517.6	0.0				675.75	70536.22	0.00	0.00	5683.50	0.00
WOOD WASTE		234.6	0.0				2043.75	23549.90	0.00	0.00	3103.58	0.00
ANTIFREEZE (gal)		0.0	0.0				0.00	0.00	0.00	0.00	0.00	0.00
TIRES (ea)	28.0	920.0	61.0	22.0	101.0	44.0	159.50	5599.50	444.00	115.00	606.00	252.50
APPLIANCES (ea)	3.0	1624.6	0.0	0.0	1.5	0.0	65.75	17998.24	0.00	0.00	34.25	0.00
PAINT (gal)								0.00	0.00	0.00	0.00	0.00
ELECTRONICS												
SCRAP METAL (yds)	21.2	1858.5	8.3	51.0	214.1	108.6	794.25	38612.46	299.75	1947.75	8342.35	2297.75
CONTAINER RENTALS												
COMPOST												
DB RECYCLE FEES												
Subtotal	0.0	752.2	0.0	0.0	36.1	0.0	3,739.00	156,296.32	743.75	2,062.75	17,769.68	2,560.25
TOTAL	0.0	1017.6	5.0	18.5	95.7	10.1	3,921.00	160,470.60	1,333.15	3,125.15	21,330.28	3,813.25
COST OF REVENUE												
SS TONS/REVENUE	112.5	152.2	81.9	199.9	400.1	153.8						