## Marketing Campaign Monthly Update

December 8, 2022


 COOPERATIVE

## FORT BRAGG

## Promotion Calendar

## $2022>2023$

June > July:

- Objective - Increase Digital Engagement

The Great Fort Bragg Photo Collection
August > September

- Art \& Culture Content Creation
- Reach Campaign Production


## Shoulder Season Reach Campaign

 Objectives:- Increase Targeted Seasonal Awareness
- Bring Fort Bragg Experience To Life

Streaming TV: Targeted TV Ads and Online Pre-Roll
January > February 2022:

- Objective - Drive Winter Visitation

Winter Visit Campaign

## March 2022:

Objectives:

- Support Merchants
- Grow Dining Destination Perception


## Restaurant Week

## April > May 2022:

- Objective - Awareness > Nature/Environmental target


## Blue Economy

## FORT BRAGG

## VisitFortBraggCa.com

## MONTHLY SITE TRAFFIC



Sep 1, 2022 - Sep 30, 2022 -

| Users | New Users | Sessions |
| :---: | :---: | :---: |
| 4,429 | 4,329 | 5,180 |
| Number of Sessions per User | Pageviews | Pages / Session |
| 1.17 | 11,952 | 2.31 |
| Avg. Session Duration | Bounce Rate |  |
| 00:01:37 | 68.07\% |  |



Nov 1, 2022 - Nov 30, 2022 -

eNewsletter Subscribers:
$>4,332(+\underline{460} / \mathrm{Mo}$.

## 2022 Holiday Gift Guide

## Landing Page:

- 919 Page Views (GA)


## E-Newsletter

- 2,454 Opens
- 322 Clicks
- Current: 4,332 Subscribers (+206, 4.8\% this week)
- 74\% Female
- 40\% Over 65


## Paid Social (FB):

- 434 Link Clicks
- 7.92 CTR
- \$0.28/Click
- Lookalike Audience (skews older/female)

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## Campaigns




Bring Fort Bragg home for the holidays. Shop this year's Gift Guide for one-of-kind presents with the flavor and feel of your favorite little city on the coast. If you can't be here to shop in person, you'll find several stores with options to purchase online. There. Now you're gift shopping is all taken care of You're welcome.


THE IDEA


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Campaigns

## Shoulder Season Video Reach Campaign

## Creative:

Day In The Life of:

- Family
- Morning Donuts
- Tide Pooling
- Harborside Dining
- Noyo Center Discovery Center
- Fireside S'mores
- Adventurist
- Morning Coffee
- Mountain Biking
- Harborside Dining
- Local Beer

Sunset Kayaking

- More To Come

Fort Bragg Stories:

- Numbered With Landing Pages
- Find Your Fort Bragg Story Promotion

Timing:
In Edit - January Launch


## Campaigns

## 2022 Winter Visit Campaign

## Paid Social

- 1,963 clicks
- 98,071 reach
- 170,145 impression


## Digital Display Ads

- 1,7081 clicks
- 237,200 impressions


## Newsletter

- 2,124 opens
- 314 clicks
- 3 forwarded


Winter gets pretty quiet around here.

Youre
welcome.
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