



Quote No. 021267-R0  
December 21, 2023

Toll Free: 888-601-4350  
Fax: 866-274-3488

### Terms and Conditions

**Terms:** 50% deposit required prior to ordering; balance due on delivery. Terms and Conditions of sale which appear on purchaser's document (including Purchase Orders) and which are inconsistent with these terms shall be voided. All other terms and credit lines are subject to credit approval. Invoice will be due and payable, based on the original requested installation date, unless notified in writing 60 days prior of the requested installation date. We accept cash, checks, money orders, wire transfers of funds, and credit cards. A late payment fee will be assessed at a rate of 1.5% (18% annual) per month on any unpaid balance remaining 30 days after the due date. Special Orders: A 100% prepayment is required for all customized products including but not limited to custom colors, sports flooring and products with logos such as plates, dumbbells and platforms. A 3% convenience fee will be applied to all credit card transactions.

**Return Policy:** Any returns require approval in writing by Opti-Fit Project Management. A minimum 20% restocking fee, plus freight, and any design/consulting work will be incurred for all non-custom products returned. Customized products are nonreturnable. All products with color choices are defined as custom products.

**Bolt Down Requirements:** Matrix, Hoist, Escape, Torque, TRX & Atlantis recommends that all strength training equipment be secured to the floor in order to prevent tipping, rocking or displacement which might occur in the event of unanticipated use of the equipment. Escape, Torque, TRX requires that certain strength training equipment (specifically the Motion Cage, Power Racks, Half Rack/Short Base, Xult Series Rigs, Xult Racks. In the case of Escape Storage Bays, Torque X-Create and TRX Studio Suspension Bays. the customer acknowledges:

- Customer has determined the proper placement of the equipment to be secured. **Customer Initial** MW
- Customer has identified and informed Opti-Fit of the location of any utility, service lines, including but not limited to post tension cables. It is the customer's responsibility to identify the locations of any cables or lines prior to installation unless floor scan is stated in proposal. **Customer Initial** MW
- Customer has confirmed that the subfloor consists of no less than 4.75 inches of concrete. **Customer Initial** MW
- Customer has obtained any and all consents to the drilling of holes in the flooring and subflooring. **Customer Initial** MW

If your order includes any of the equipment requiring bolting to the floor, initials are required above and an additional signed waiver will be required to place the order. Additional products may require bolting to the floor, wall or ceiling. Bolting is not included on these products unless otherwise noted on the quotation. Customer is responsible for bolting these products to meet the manufacturer's requirements. This includes TRX, Escape, Torque, Boxing mounts and other products that require bolting to the facility structure.

**Wall & Ceiling Attached Items:** The installation of any items such as TRX Multi Mounts., X Mounts, Wall Mat Racks, etc. that require bolting to walls or ceilings are not included in the proposal unless otherwise noted.

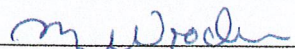
**Flooring Installation:** Refer to the product specifications to ensure that the sub floor meets the material installation requirements. Freight offloading, inside delivery, adhesive, moisture tests, moisture reducers, base boards, sub floor prep, sub floor cleaning, transition strips and existing floor removal and disposal are not included unless otherwise noted on the quotation.

**Storage:** We reserve the right to assess storage fees not to exceed 1.5% of total order cost per month, or fraction thereof and request payment in full on the related customer's invoice, when a customer's original requested delivery date is delayed by circumstances beyond our control.

**Taxes:** We collect sales or use taxes only in jurisdictions where we are licensed to do so. Tax will be calculated at current rates at the time of invoicing. Customer agrees to accept sole liability and responsibility to pay for any and all uncollected sales or use tax liabilities, related penalties and interest that arise as a result of the purchase of products and/or services from our company.

**Security:** Until all products are paid in full, customer hereby grants to, and Opti-Fit shall retain, a security interest in and lien on all products sold to the customer.

I accept the terms and conditions of this proposal.

Signature: 

Name: Moneque Wooden

Date: 12/20/23

Customer Requested Install Date: as soon as possible

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INV900682  
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Eric Konz  
Principal / CFO  
ekonz@opti-fit.com  
Direct: 702-375-7098


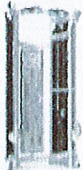
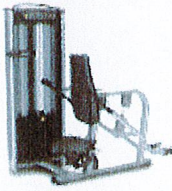
This Quotation Was Prepared Exclusively For Buyer:

Lead Time: 4-8 Weeks  
Terms: 50% Down / 50% Upon Delivery

Frame/Upholstery: Silver / Black  
P.O. Number:  
**Ship to:**

**Mendocino Coast Recreation and Park District**  
Attn: Mike Mihos  
Office: 707-272-3767  
Cell: 707-272-3767  
mikemihos@hotmail.com  
300 South Lincoln Street  
Fort Bragg, California 95437

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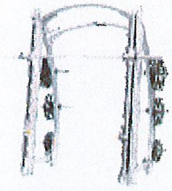
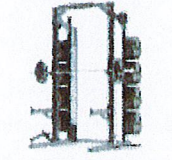
ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
G3S60	Matrix - Aura Dip / Chin Assist	1	4,795.00	3,836.00	\$3,836.00
					
G3MSFT4	Matrix - Aura Functional Trainer 400 lb	1	8,490.00	6,792.00	\$6,792.00
					
VS-S42-USB2	Matrix - Versa Series Triceps Press 230 lb Heavy Weight Stack	1	3,465.00	2,772.00	\$2,772.00
					
MG-A82	Matrix - Magnum Multi-Adjustable Bench Low Profile	1	1,405.00	1,124.00	\$1,124.00

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MG-PL70	Matrix - Magnum 45 Degree Leg Press	1	5,285.00	4,228.00	\$4,228.00
					
CF-3753	Hoist - 7-Degree Smith	1	4,499.00	3,599.20	\$3,599.20
					
MG-MX690-02	Matrix - Magnum MX Half Rack	1	3,296.00	2,472.00	\$2,472.00
					
MG-MX07-02	Matrix - Matrix Magnum MX Angled Lat Bar Grips	1	236.00	177.00	\$177.00
XR27C-4-02	Matrix - Matrix Magnum 12 inch Weight Storage Horn: 4-Pack	2	332.00	249.00	\$498.00
XR27CS-02	Matrix - Matrix Magnum 6-inch Weight Storage Horn	2	88.00	66.00	\$132.00
XT-45RUBR-PLATE	Matrix - XULT 45 lb Rubber Plate - Black (each)	24	160.00	120.00	\$2,880.00

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ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
					
XT-35RUBR-PLATE	Matrix - XULT 35 lb Rubber Plate - Black (each)	6	125.00	93.75	\$562.50
					
XT-25RUBR-PLATE	Matrix - XULT 25 lb Rubber Plate - Black (each)	12	89.00	66.75	\$801.00
					
XT-10RUBR-PLATE	Matrix - XULT 10 lb Rubber Plate - Black (each)	12	36.00	27.00	\$324.00
					
XT-05RUBR-PLATE	Matrix - XULT 5 lb Rubber Plate - Black (each)	12	18.00	13.50	\$162.00
					
XT-02.5RUBR-	Matrix - XULT 2.5 lb Rubber Plate - Black	6	9.00	6.75	\$40.50

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PLATE (each)



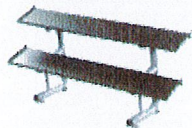
XT-5-50URE- HEX-P	Matrix - 5-50 lbs Urethane Hex Plus Dumbbell Set (10 pairs, 5 lb increments)	1	1,945.00	1,458.75	\$1,458.75
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XT-55-100URE- HEX-P	Matrix - 55-100 lbs Urethane Hex Plus Dumbbell Set (10 pairs, 5 lb increments)	1	5,480.00	4,236.60	\$4,236.60
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MG-A528	Matrix - Magnum Series 2-Tier Flat Dumbbell Rack (91 inch rack holds 5-70lbs or 55-100 lbs)	2	1,705.00	1,705.00	\$3,410.00
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100% in Advance

EIN # 45-4551652

This Quotation is in effect for 30 days.  
Delivery Date: TBD from Buyer's placement of order.

Subtotal:	\$39,505.55
Freight	3,830.00
Tax:	3,506.12
<b>Total:</b>	<b>\$46,841.67</b>

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Opti-Fit International • PO Box 6716 • Folsom, CA 95763 • opti-fit.com



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