



## Marketing Campaign Monthly Update

April 11, 2023







2022 > 2023

## June > July:

Objective – Increase Digital Engagement
 The Great Fort Bragg Photo Collection

## **August > September**

- Art & Culture Content Creation
- Reach Campaign Production

#### October:

- Art & Culture Promotion > Ongoing
- Reach Campaign Production (shoot this Sun./Mon.)

Paid Digital: Art & Culture Paid Social

## November > December:

Objective – Holiday Merchant Support
 Gift Guide Campaign

January > March 2023
Shoulder Season Reach Campaign
Streaming TV: Targeted TV Ads and Online Pre-Roll

February > March 2023: Whale Fest + Restaurant Week

## **April 2023:**

Art & Culture

## May 2023:

Mountain Biking

#### June:

- Mendocino Film Fest
- Photo Collection
- Blue Economy?





Jan Site Traffic: 3.3K

Feb Site Traffic: 8.9K

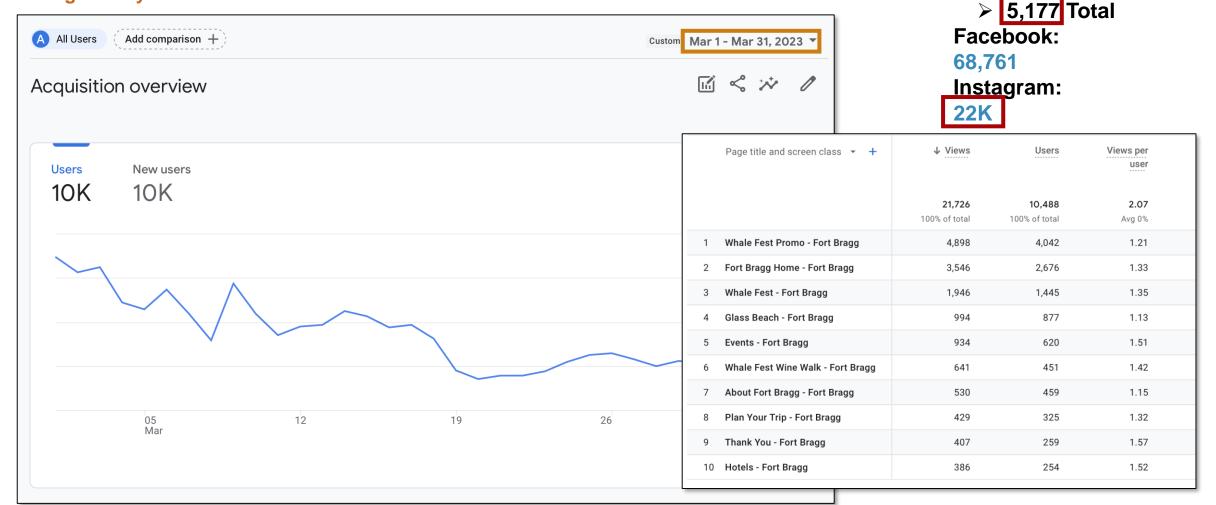
E-Newsletter:

3/8 > 4/7 (+159)

March Site Traffic: 10K

## MONTHLY SITE TRAFFIC

**Google Analytics** 







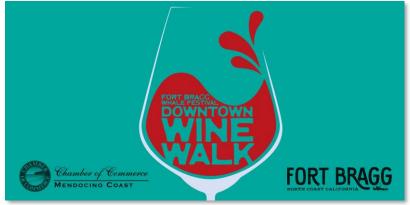
## 2023 Fort Bragg Whale Fest +

- Restaurant Week
- Wine Walk
- Beer Fest
- Craft Fair
- Noyo Center Events
- Mendo Parks

## Campaign:

- <u>Landing Page</u> (eNSL sweeps)
- Newsletter
- Google Display Campaign (\$5K)
  - Nature/Whales
  - Food
  - Wine
  - Beer
- Sacramento Magazine
- Organic Social











## Campaigns

## 2023 Fort Bragg Whale Fest +

- Google Ads





|            | Campaign                                     | Budget      | Status | Optimization score | Campaign<br>type | ↓ Clicks | Impr.     | CTR   | Avg. CPC | Cost       |
|------------|--|-------------|--------|--------------------|------------------|----------|-----------|-------|----------|------------|
|            | Whale Fest - Wine Walk                       | \$50.00/day | Paused | _                  | Display          | 21,481   | 699,645   | 3.07% | \$0.07   | \$1,480.55 |
| _ <b>0</b> | Whale Fest - Beer Fest                       | \$50.00/day | Paused | _                  | Display          | 10,572   | 563,188   | 1.88% | \$0.14   | \$1,467.33 |
| _ <b>0</b> | Whale Fest - Restaurant Week                 | \$50.00/day | Paused | _                  | Display          | 6,910    | 1,233,510 | 0.56% | \$0.21   | \$1,453.89 |
| _ <b>0</b> | VFB_remarketing_nonwebsitevisitors           | \$18.00/day | Paused | _                  | Display          | 0        | 0         | _     | _        | \$0.00     |
| _ <b>0</b> | VFB-Remarketing-WSVisitors                   | \$20.00/day | Paused | _                  | Display          | 0        | 0         | _     | _        | \$0.00     |
|            | Sea & Do                                     | \$50.00/day | Paused | _                  | Display          | 0        | 0         | _     | _        | \$0.00     |
|            | Total: All but removed campaigns in your cur |             |        | _                  |                  | 38,963   | 2,496,343 | 1.56% | \$0.11   | \$4,401.76 |
| ~          | Total: Account ③                             | \$0.00/day  |        | _                  |                  | 38,963   | 2,496,343 | 1.56% | \$0.11   | \$4,401.76 |
|            |  |             |        |                    |                  |          |           |       |          |            |





# FORT BRAGG NORTH COAST CALIFORNIA Campaigns

# **April ARTS & CULTURE**

Add to ongoing A&C content - Posts, Pages & April E-newsletter

#### Literary Arts:

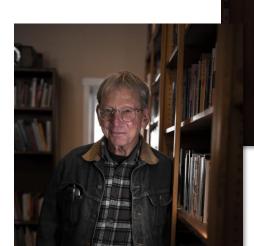
- · Audio interviews
- Portraits

Alleyway Art Project

· Leah audio

Symphony of The Redwoods













## **MENDOCINO FILM FESTIVAL**

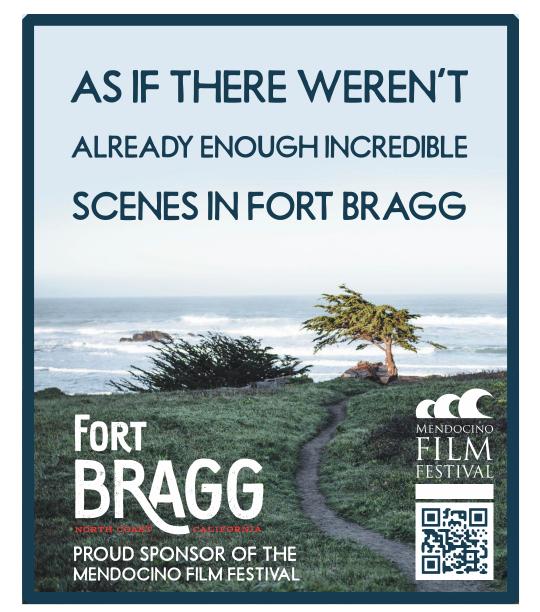
Sole Sponsor of Coast Cinemas in Program Book, website & social

Logo on Sponsor Reel, over 50 showings

Official MMF Sponsor Logo

Half page ad in Program Book (8,000 circ, print & online)

- 3 VIP passes
- 3 Invites to Thurs. Opening Night
- 3 Invites to Fri. Festival Gala
- 3 Invites to Saturday Filmmaker Party





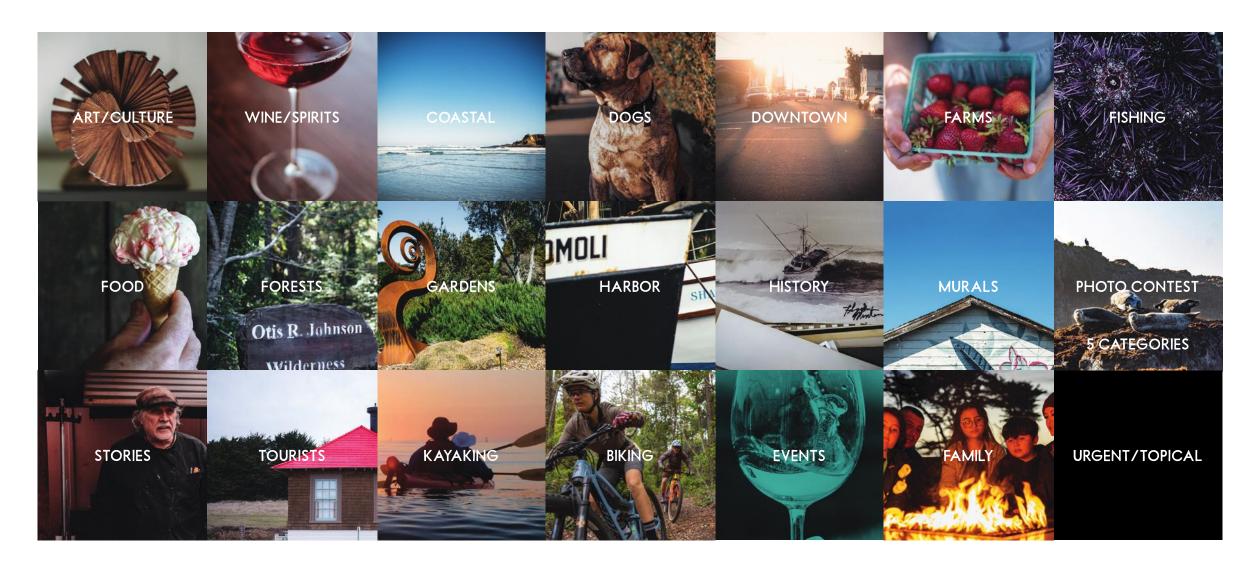


**Social Media Restructure** 





## POPULATING 2I CATEGORIES







# ONGOING LOCAL STORIES & REELS











## COMPLETE CONTENT CALENDAR 30+ DAYSOUT

| /FB April Post<br>Schedule:<br>nstagram/Face<br>book |                       |                      |   |   |                     |                    |
|--|-----------------------|----------------------|---|---|---------------------|--------------------|
| April  |                       |                      |   |   |                     | Τ                  |
| Date   | Post category         | Theme                | Images:<br>https://drive.google.com/d<br>rive/u/0/folders/1BDV2NrH<br>g8JmK6N2d79a-0RL9Lo3I<br>kUny | Hashtags and Tags                             | Collabs             |                    |
| 4/1  | People_Stories        | Slp Wine Bar owner   |   | #fortbraggdowntown                            | SIPWineBar          | $\perp$            |
| 440  | 0                     | 1405 - 1             | Whale video from  |   | N 0                 |                    |
| 4/2  | Ocean/Shore           | Whales               | noyocenter  | #whalemigration                               | Noyo Center         | Т                  |
| 4/3  | Family Fun            | CVStarrCenter        |   |   | mcrpd_cvstarrcenter | a<br>w<br>h        |
| 4/5  | Culture/Arts          | Bookstores           |   |   |                     | If<br>h<br>tr<br>m |
| 4/5  | On the Water Activity | Kayaking             |   |   | Liquid Fusion       | +                  |
| 4/9  | Food                  | The Wharf?           |   |   | Slack Tide Cafe     | +                  |
| 4/11   | Forest                | Trails               |   |   | Slack fide Cale     | P                  |
| 4/13   | STORY                 | Larry Spring         |   |   |                     | A                  |
| 4/8  | Tourists              | Cabrillo Light House |   |   |                     | ۴                  |
| 4/15   |                       | Symphony of Redwoods |   |   |                     | $^{+}$             |
| 4/17   | Downtown Harbor Sites | Slack Tide Cafe      |   |   |                     | $^{+}$             |
| 4/19   | People_Stories        | Lia and Alleyway Art |   | #murals,<br>#muralwalk,<br>#fortbraggdowntown |                     |                    |
| 4/20   | Ocean/Shore           |                      |   |   |                     | Τ                  |
| 04/22  | Family Fun            |                      |   |   |                     | I                  |
| 4/24   | Mountain Biking       |                      |   |   |                     |                    |
| 4/26   | Culture/Arts          |                      |   |   |                     |                    |
| 04/28  | Tourists              |                      |   |   |                     |                    |
| 4/30   | Forest                |                      |   |   |                     |                    |





## MORE ROBUST EVENT PROMOTION

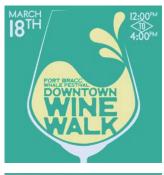


AT

CUILD



















WEEK<sup>23</sup> MARCH 13E-19E









