

Solid Waste Ad Hoc Committee Recommendation

CITY COUNCIL MEETING

SEPTEMBER 13, 2021



Joint County/City Request for Proposals

City and County's separate Franchise Agreements with Waste Management expire on 6-30-2022

Joint RFP with goal of receiving best pricing for all customers and compliance with legislative mandates, including SB 1383

Issued 6-15-2021

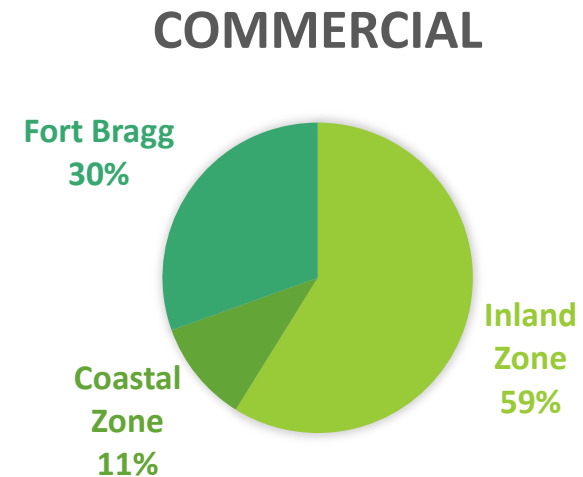
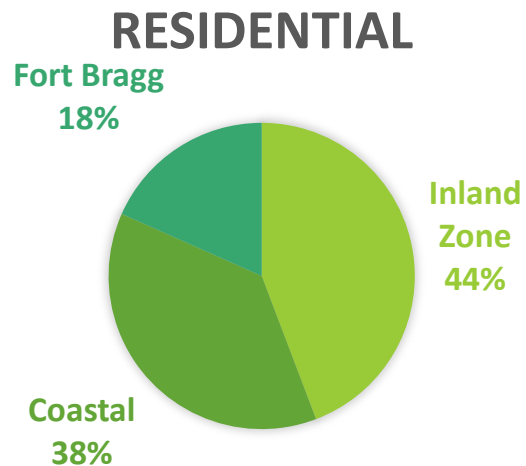
Closed 8-03-2021

Responses:

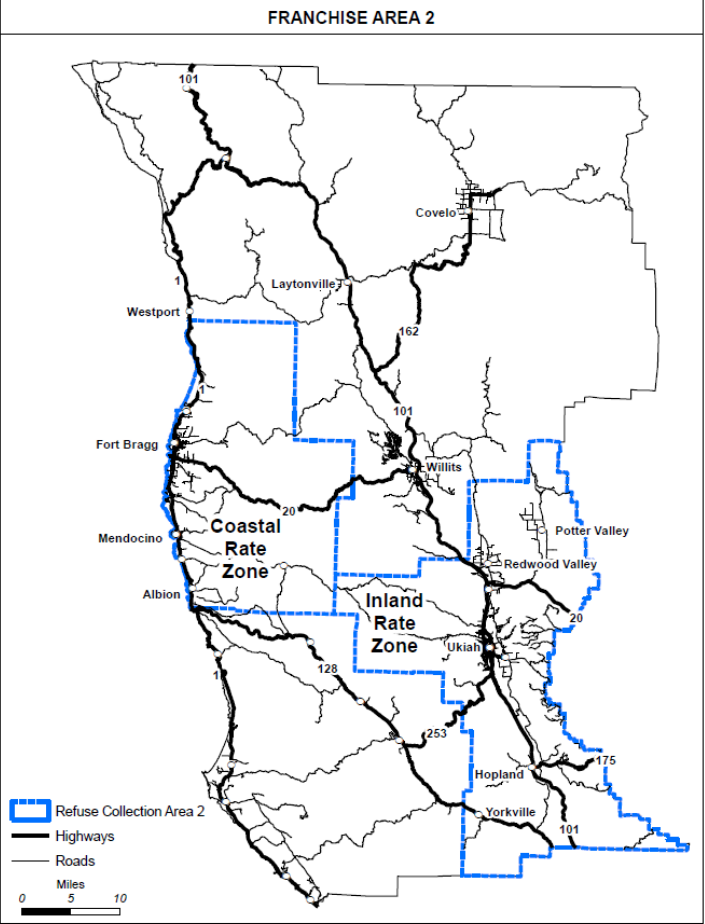
- C&S Waste Solutions of California, Inc. (C&S)
- Solid Waste of Willits, Inc. (SWOW)
- Waste Management Collection and Recycling, Inc. (WM)

Approximate Customer Counts

Customer Type	Mendocino County Coastal Zone	Mendocino County Inland Zone	City of Fort Bragg	Total
Residential	3,760	4,444	1,845	10,049
Commercial	138	761	394	1,293



Franchise Areas



RFP Rating Scores

RFP Section	Points Allocated	Waste Management	C&S Waste Solutions	Solid Waste of Willits
RFP Responsive	Pass/Fail	Pass	Pass	Pass
Qualifications	20	17.90	18.29	12.57
Technical Score	25	21.43	21.19	17.14
Sustainability	10	9	9	8
Pricing	45	42.40	45.00	44.52
Total	100	90.73	93.48	82.23

Selected Proposed Residential Rates Effective 07-01-2022

Residential - Single Family	SWOW	WM	C&S	Current WM Rate	Difference	%
Weekly Service						
20 Gallons	\$ 26.00	\$ 26.41	\$ 22.01	\$ 24.45	\$ (2.44)	-10.0%
32 Gallons	\$ 38.00	\$ 42.07	\$ 33.11	\$ 38.95	\$ (5.84)	-15.0%
64 Gallons	\$ 77.00	\$ 84.14	\$ 66.22	\$ 77.91	\$ (11.69)	-15.0%
96 Gallons	\$ 115.00	\$ 126.24	\$ 99.36	\$ 116.89	\$ (17.53)	-15.0%

Selected Proposed Commercial Rates Effective 07-01-2022

Residential - Single Family	SWOW	WM	C&S	Current WM Rate	Difference	%
1-Weekly Service						
32-Gallon Cart	\$38.00	\$37.93	\$39.99	\$37.37	\$ 2.62	7.0%
64-Gallon Cart	\$77.00	\$75.85	\$79.96	\$74.73	\$ 5.23	7.0%
96-Gallon Cart	\$115.00	\$113.79	\$119.95	\$112.11	\$ 7.84	7.0%
1 CY Bin	\$225.03	\$228.41	\$240.78	\$225.03	\$ 15.75	7.0%
2 CY Bin	\$385.53	\$395.26	\$416.68	\$389.42	\$ 27.26	7.0%
3 CY Bin	\$452.41	\$463.83	\$488.97	\$456.98	\$ 31.99	7.0%
4 CY Bin	\$722.72	\$722.72	\$761.88	\$712.04	\$ 49.84	7.0%
2 CY Compactor	\$452.41	\$625.77	\$678.17	\$616.52	\$ 61.65	10.0%
3 CY Compactor	\$516.72	\$682.27	\$739.41	\$672.19	\$ 67.22	10.0%
4 CY Compactor	\$578.29	\$806.65	\$874.20	\$794.73	\$ 79.47	10.0%

High Marks C&S Waste Solutions

References

Local customer service call center

Strong education, diversion and outreach program

Lowest overall pricing

Strong Transition & Operation Plans

New bins, carts and vehicles

Split-body load collection trucks reduce number of trips through neighborhoods

Experienced transition advisor

Franchise Agreement

10-year term

Council approval required

July 1, 2022 effective date

Coastal Facility within City Limits

Questions
