

QUOTATION

Quote 1055 - Fort Bragg Verkada Solution Phase 1

for **City of Fort Bragg**

Prepared by: **Net Guardians**

on **15-Feb, 2023**



Net Guardians

Quote 1055 - Fort Bragg Verkada Solution Phase 1



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Santa Rosa
California
95405
United States

Prepared For

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Prepared By

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Quote Information

| | |
|----------------|--------------|
| Quote# | 1055 |
| Created | 11-Jan, 2023 |
| Expires | 30-Apr, 2023 |

Quote Summary -

This quotation includes pricing for the hardware and software licenses needed for a comprehensive video surveillance access control security solution powered by Verkada.

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Door Hardware & Access Extras

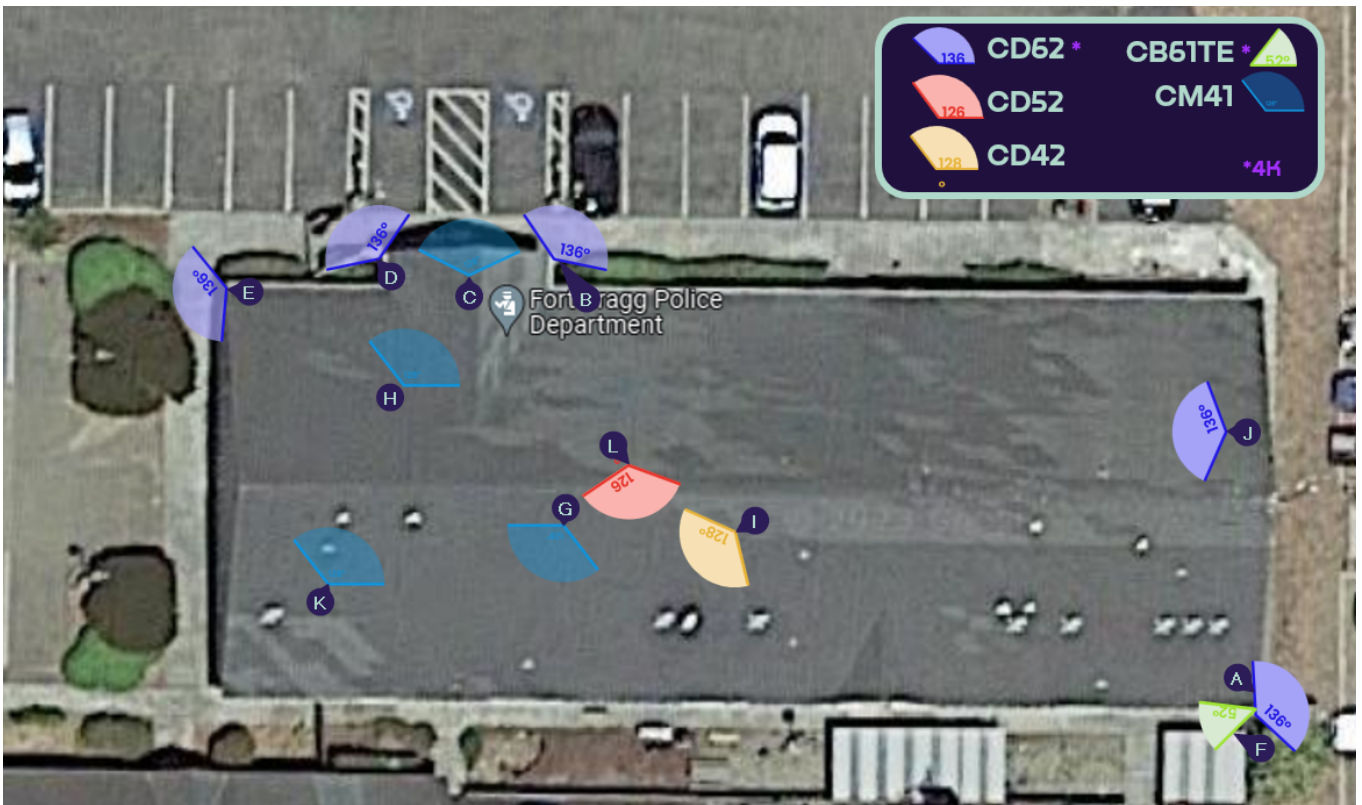
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Summary & Acceptance



AUTHORIZED RESELLER

Police Station Placement



Placement Breakdown

A - CD62E Dome Outdoor 4K Zoom 30D

B - CD62E Dome Outdoor 4K Zoom 30D

C - CM41E Mini Dome Outdoor 720 Fixed 30D

G - CM41 Mini Dome Indoor 720 Fixed 30D

H - CM41 Mini Dome Indoor 720 Fixed 30D

I - CD42 Dome Indoor 1080 Fixed 30D

D - CD62E Dome Outdoor 4K Zoom 30D
Placement Breakdown

E - CD62E Dome Outdoor 4K Zoom 30D

F - CB61TE Bullet Outdoor 4k Far Zoom 30D

J - CD62 Dome 4K Zoom 30D

K - CM41 Mini Dome 720p Indoor Fixed 30D

L - CD52 Dome 1080p Zoom 30D

12 Cameras + 7 Doors

\$104,704.69

Camera Hardware

Select one or more options from below

| Description | Price | Quantity | Amount |
|--|--------------------|----------|---|
| <input checked="" type="checkbox"/> CM41 30D Mini Dome Fixed 720p 30D Locations: H, I, L | \$799.00 Each | 3 | \$2,397.00 \$2,037.45 |
| <input checked="" type="checkbox"/> CM41-E 30D Mini Dome Outdoor Fixed 720p 30D Location: C | \$999.00 Each | 1 | \$999.00 \$849.15 |
| <input checked="" type="checkbox"/> CD52 30D Indoor Dome 1080 Zoom 30D Location: L | \$1,199.00 Each | 1 | \$1,199.00 \$1,019.15 |
| <input checked="" type="checkbox"/> CD42 30D Indoor Dome 1080 Fixed 30D Location: I | \$999.00 Each | 1 | \$999.00 \$849.15 |
| <input checked="" type="checkbox"/> CD62 30D Indoor Dome 1080 Zoom 30D Location: J | \$1,499.00 Each | 1 | \$1,499.00 \$1,274.15 |
| <input checked="" type="checkbox"/> CD62-E 30D Outdoor Dome 4K Zoom 30D Location: A, E Mounting Hardware | \$1,699.00 Each | 4 | \$6,796.00 \$5,097.00 \$450.00 |
| <input checked="" type="checkbox"/> CF81-E 30D [WASTEWATER CAMERA] CF81-E Outdoor Fisheye Camera, 12MP, Fixed Lens, Maximum 30 Days of Retention Mounting Hardware | \$1,999.00 Each | 1 | \$1,999.00 \$1,499.25 \$300.00 |
| <input checked="" type="checkbox"/> CH52-E 30D [PARK and WATER CAMERA] Verkada CH52-E Outdoor Multisensor Camera, 4x5MP, Zoom Lens, 1TB of Storage, Maximum 30 Days of Retention Mounting Hardware | \$3,599.00 Each | 2 | \$7,198.00 \$5,398.50 \$200.00 |

Camera Licensing

Select one or more options from below

| Description | Price | Quantity | Amount |
|--|--------------------|----------|---------------------------------------|
| <input checked="" type="checkbox"/> Camera License 10-Year 10-Year license for any model Verkada cloud camera. | \$1,799.00 Each | 12 | \$21,588.00 \$19,429.20 |

| | | | | |
|-------------------------------------|---|--------------------|----|--------------------------------------|
| <input type="checkbox"/> | Camera License 5-Year 5-Year license for any model Verkada cloud camera. | \$899.00 Each | 11 | \$9,889.00 \$7,416.75 |
| <input type="checkbox"/> | Camera License 3-Year 3-Year license for any model Verkada cloud camera. | \$549.00 Each | 12 | \$6,588.00 \$5,929.20 |
| <input checked="" type="checkbox"/> | Multi-Sensor Camera License 10Y Verkada 10-Year CH52 Multisensor Camera License | \$5,399.00 Each | 2 | \$10,798.00 \$8,098.50 |
| <input type="checkbox"/> | LIC-CH52-5Y Verkada 5-Year CH52 Multisensor Camera License | \$2,699.00 Each | 2 | \$5,398.00 \$4,048.50 |

Camera Installation
Select one or more options from below

| Description | Price | Quantity | Amount |
|---|--------------------|----------|------------|
| <input checked="" type="checkbox"/> Installation Services Implementation for Cameras and Command platform. Includes installation of 12 camera locations. *Client environment has PoE connectivity of sufficient capacity* | \$7,500.00 Each | 1 | \$7,500.00 |
| Travel & Lodging | | | \$500.00 |

| | |
|---|--------------------|
| Subtotal | \$54,501.50 |
| Taxable ▼ | \$1,802.51 |
| California, Sonoma County, Santa Rosa Tax | \$1,802.51 |
| Non taxable ▼ | \$0.00 |
| Total | \$56,304.01 |

Access Control Solution

| Description | Price | Quantity | Amount |
|---|------------|----------|-------------------------------------|
| AD32-HW Verkada AD32 Multi-format Card Reader | \$349.00 | 7 | \$2,443.00 \$1,954.40 |
| AC41-HW Verkada AC41 4 Door Controller | \$1,799.00 | 2 | \$3,598.00 \$2,878.40 |

Door License

Please choose the license term

| Description | Price | Quantity | Amount |
|--|--------------------|----------|---------------------------------------|
| <input checked="" type="radio"/> LIC-AC-10Y Verkada 10-Year Door License | \$1,999.00 Each | 7 | \$13,993.00 \$11,894.05 |
| <input type="radio"/> LIC-AC-5Y Verkada 5-Year Door License | \$999.00 Each | 7 | \$6,993.00 \$6,293.70 |
| <input type="radio"/> LIC-AC-3Y Verkada 3-Year Door License | \$599.00 Each | 7 | \$4,193.00 \$3,773.70 |

Access Control Implementation

Select one or more options from below

| Description | Price | Quantity | Amount |
|--|--------------------|----------|----------------------------|
| <input checked="" type="checkbox"/> Installation Services Installation, configuration, and deployment of Access Control supporting 7 doors for new installations. Travel & Lodging | \$7,500.00 Case | 1 | \$7,500.00 \$500.00 |
| <input checked="" type="checkbox"/> Electronic Lock Hardware - Budget Per Door Hardware will vary depending on door type, placement, and desired trim options. | \$1,000.00 Each | 7 | \$7,000.00 |

Access Control Optional Extras

Some optional, but recommended options

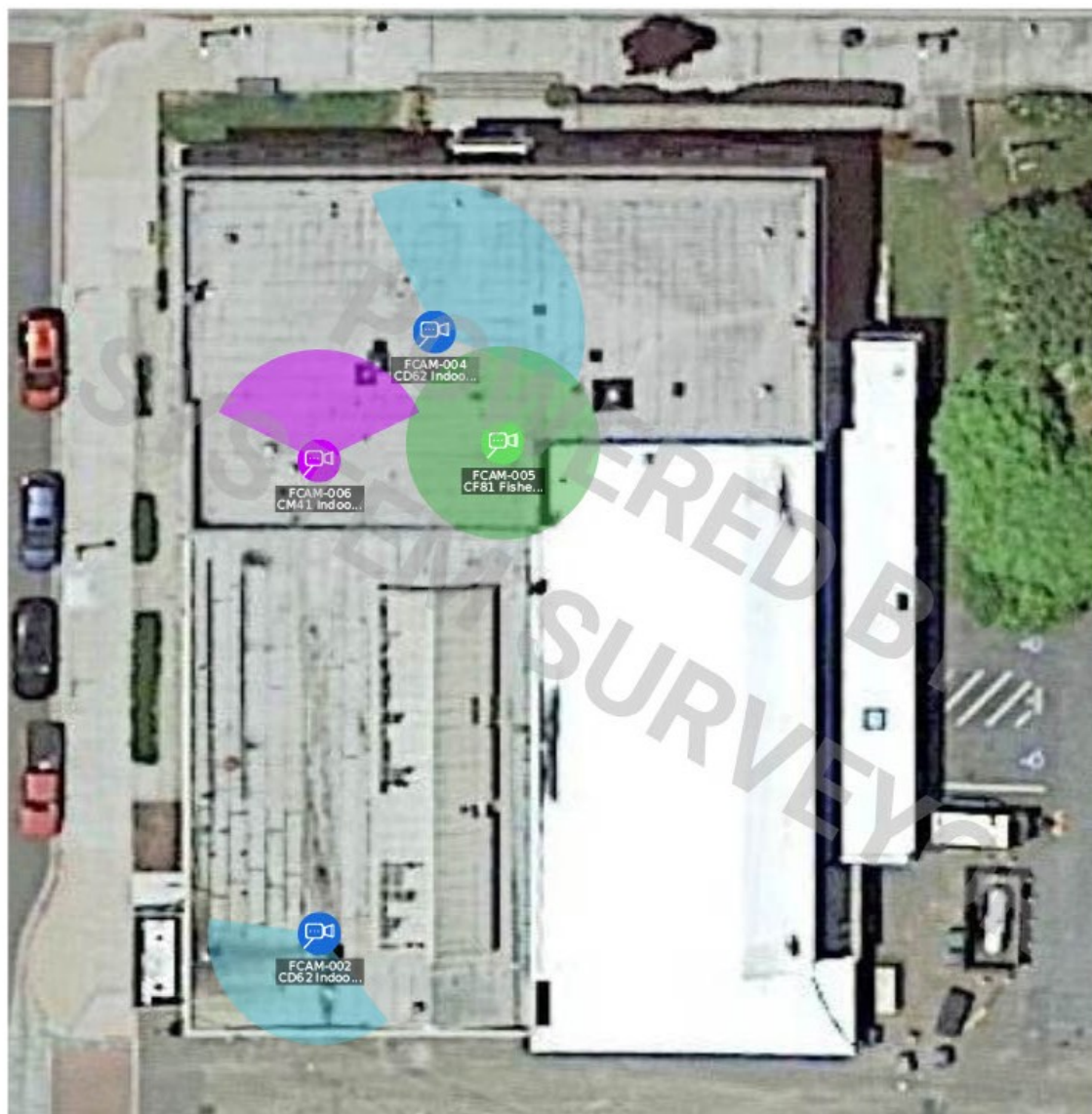
| Description | Price | Quantity | Amount |
|---|------------------|----------|---------------------------------|
| <input checked="" type="checkbox"/> ACC-PROX-1 Verkada Proximity Access Control Cards, 100 Pack | \$599.00 Each | 1 | \$599.00 \$539.10 |
| <input checked="" type="checkbox"/> ACC-BAT-4AH Verkada 4AH Backup Battery for AC41, AX11, and BP41 | \$129.00 Each | 2 | \$258.00 \$232.20 |

| | |
|---|-------------|
| Subtotal | \$32,498.15 |
| Taxable ▼ | \$1,197.39 |
| California, Sonoma County, Santa Rosa Tax | \$1,197.39 |
| Non taxable ▼ | \$0.00 |

Total

\$33,695.54

City Hall Placement



Placement Breakdown

FCAN-005 - **CF81-E** Outdoor Fisheye Camera, 12MP, Fixed Lens, 30D

FCAM-004- **CD62** Dome 4K Zoom 30D

FCAM-006 - **CM41** Mini Dome Indoor 720 Fixed 30D

FCAM-002- **CD62** Dome 4K Zoom 30D

Camera Hardware

Select one or more options from below

| Description | Price | Quantity | Amount |
|---|--------------------|----------|-------------------------------------|
| <input checked="" type="checkbox"/> CM41 30D Mini Dome Fixed 720p 30D Locations: H, I, L | \$799.00 Each | 1 | \$799.00 \$679.15 |
| <input checked="" type="checkbox"/> CD62 30D Indoor Dome 1080 Zoom 30D Location: J | \$1,499.00 Each | 2 | \$2,998.00 \$2,548.30 |
| <input checked="" type="checkbox"/> CF81-E Outdoor Fisheye Camera, 12MP, Fixed Lens, 30D | \$1,319.34 Each | 1 | \$1,319.34 |

Camera Licensing

Select one or more options from below

| Description | Price | Quantity | Amount |
|--|--------------------|----------|--------------------------------------|
| <input checked="" type="checkbox"/> Camera License 10-Year 10-Year license for any model Verkada cloud camera. | \$1,799.00 Each | 4 | \$7,196.00 \$6,476.40 |
| <input type="checkbox"/> Camera License 5-Year 5-Year license for any model Verkada cloud camera. | \$899.00 Each | 11 | \$9,889.00 \$7,416.75 |
| <input type="checkbox"/> Camera License 3-Year 3-Year license for any model Verkada cloud camera. | \$549.00 Each | 12 | \$6,588.00 \$5,929.20 |
| <input type="checkbox"/> Multi-Sensor Camera License 10Y Verkada 10-Year CH52 Multisensor Camera License | \$5,399.00 Each | 2 | \$10,798.00 \$8,098.50 |
| <input type="checkbox"/> LIC-CH52-5Y Verkada 5-Year CH52 Multisensor Camera License | \$2,699.00 Each | 2 | \$5,398.00 \$4,048.50 |

Camera Installation

Select one or more options from below

| Description | Price | Quantity | Amount |
|--|--------------------|----------|------------|
| <input checked="" type="checkbox"/> Installation Services Implementation for Cameras and Command platform. Includes installation of 4 camera locations. *Client environment has PoE connectivity of sufficient capacity* | \$2,750.00 Each | 1 | \$2,750.00 |
| Travel & Lodging | | | \$500.00 |

| | |
|--|--------------------|
| Subtotal | \$14,273.19 |
| Taxable ▼ | \$431.95 |
| California, Sonoma County, Santa Rosa Tax | \$431.95 |
| Non taxable ▼ | \$0.00 |
| Total | \$14,705.14 |

Summary & Confirmation:

Organization - City of Fort Bragg

Project - Verkada Solution

Total Project Cost:

\$104,704.69

Pricing Valid through:

30-Apr, 2023

We hope you find this acceptable; if you have any queries, please let us know. If you wish to proceed, please accept the quote. By signing below, you agree to our standard Terms & Conditions and/or Managed Services Agreement. We reserve the right to cancel orders arising from pricing or other errors.

Prepared by:

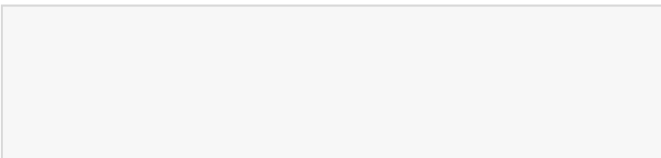
Trenton Schuttler

Chief Systems Architect

Net Guardians

15-Feb, 2023

Reviewed by:

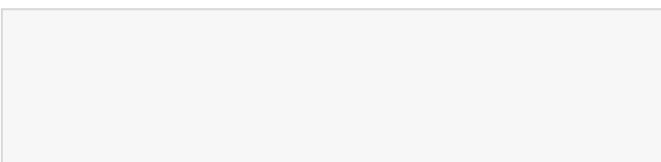


Name: Neil Cervenka

Date:

(Neil)

Approved by:



Name: John Smith

Date:

(John)

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