



December 28, 2020

Howard Dashiell, Director  
Department of Transportation  
County of Mendocino  
340 Lake Mendocino Drive  
Ukiah, CA 95482

Tabatha Miller, City Manager  
City of Fort Bragg  
415 N. Franklin Street  
Fort Bragg, CA 95437

Dear Mr. Dashiell and Ms. Miller,

As stated in our December 16, 2020 letter to the County of Mendocino, and our verbal discussions with the City of Fort Bragg, we are ready, willing, and able to service the City of Fort Bragg and the entirety of County Area 2 beginning July 1, 2021. This, however, can only happen if a decision is made within the next 30 days due to the current time constraints and contract terms.

While 30 days is a tight window, our suppliers of carts, bins, boxes and most importantly trucks, need the lead time to achieve the desired start date.

It is our understanding that the current service provider is requesting no less than a five-year extension (or no deal) which puts the County and the City in an awkward and unfortunate position. A Request For Proposal during non-pandemic times takes months to develop, issue, review and award. We can remedy this situation. Given the circumstances, we believe the best way to proceed is for you to talk directly to your locally based and trusted service provider: C&S Waste Solutions.

We are willing to assume the current franchise agreements for a 10 year period, with the understanding that during the first year of operation the parties will meet and confer over mutually agreeable revisions and amendments. The hiring of existing employees will ease the transition. Empowering local supervisors and managers to make decisions that benefit their customers will enhance the service experience.

To add to our existing infrastructure in the Ukiah Valley, we have received a verbal agreement to lease a yard and office on the coast to service the City of Fort Bragg and the County coastal area. This will allow us to transfer the material to the disposal and processing facilities currently in use.

The simple truth is that time is running out and a decision must be made. However, we do understand that this is a significant decision for the City of Fort Bragg and the County of Mendocino. We are fully aware of the task at hand we each face and are confident of our collective ability to achieve the July 1, 2021 start date. When we make a commitment, we stand by our word—we do not take this lightly. I have attached a list of contacts in other jurisdictions we serve and encourage you to contact any of them for information on our performance, outreach, and customer service.

We look forward to discussing all of this with you in the immediate future.

Thank you

A handwritten signature in blue ink, appearing to read "Bruce McCracken".

Bruce McCracken

Attachments: List of C&S References

CC via email: Bernie Norvell, Mayor, Fort Bragg  
Jessica Morsell-Haye, Vice-Mayor, Fort Bragg  
Tess Albin-Smith, Councilmember, Fort Bragg  
Will Lee, Councilmember, Fort Bragg  
Lindy Peters, Councilmember, Fort Bragg  
Carmel Angelo, CEO, County of Mendocino  
Carre Brown, 1<sup>st</sup> District Supervisor, County of Mendocino  
John McCowen, 2<sup>nd</sup> District Supervisor, County of Mendocino  
John Haschak, 3<sup>rd</sup> District Supervisor, County of Mendocino  
Dan Gjerde, 4<sup>th</sup> District Supervisor, County of Mendocino  
Ted Williams, 5<sup>th</sup> District Supervisor, County of Mendocino  
Maureen Mulheren, Supervisor Elect District 2, County of Mendocino  
Glenn McGourty, Supervisor Elect District 1, County of Mendocino

**C&S Waste Solutions**

P.O. Box 630 Ukiah Ca 95482

Phone 707-234-6400 / Fax 707-234-6404 / [www.candswaste.com](http://www.candswaste.com)

## **C&S Waste Solutions References**

**Sage Sangiacomo, City Manager**

City of Ukiah  
707-463-6217  
ssangiacomo@cityofukiah.com

**Tim Eriksen, Director of Public Works and City Engineer**

City of Ukiah  
707-463-6280  
teriksen@cityofukiah.com

**Trey Strickland, Environmental Health Director**

County of Mendocino  
707-234-6639  
stricklt@mendocinocounty.org

**Lars Ewing, Public Services Director**

County of Lake  
707-262-1618  
Lars.Ewing@lakecountyca.gov

**Kati Galvani, Public Services Deputy Director**

County of Lake  
707-262-1618  
Kati.Galvani@lakecountyca.gov

**Alan Flora, City Manager**

City of Clearlake  
Phone: 707-994-8201, Extension 120  
[aflora@clearlake.ca.us](mailto:aflora@clearlake.ca.us)

**C&S Waste Solutions**

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